

iPad User Manual

Version 1.1

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### 1. General Information

### 1.1 Solution Overview

Inzant Sales is an intuitive product developed for Apple iPads and personal computers that will streamline an organisations sales and ordering process. It achieves its goals by catering for the entire sales process whether it be performing Stock counts, Presentations, Campaigns, or simply ordering individual items requested by a client. All orders are created in real time and when complete they are submitted to the cloud where an order is automatically created and available to suppliers allowing more time for sales reps to focus on what they do best.

### 1.2 Revision Control

Revision	Date	Issued	Checked
1.0	14 <sup>th</sup> Mar 2017	SLK	SK
1.1	22 <sup>nd</sup> Mar 2017	SLK	SK

### 1.3 Helpdesk and Support

For support enquiries please contact Inzant on:

**Telephone:** +61 2 4957 0281

Email:	<u>support@inzant.com.au</u>
Web:	https://support.inzant.com.au

### 1.4 Icon Listing

The following table lists all icons used throughout the application and their associated function.

Function	lcon	Function	lcon
Add Icon		Add Items	Ċ
		Order Mode	
Associated	rên (	Back	$\sim$
Orders			
Barcode		Barcode Scan	Ê
	011234	Order Mode	
BI Report	6.	Boolean	
(Top 50 Sold)			
Calculator		Calendar	
Campaign	Ê	Cancel	$\checkmark$
Order Mode	SALE		$\langle \mathbf{n} \rangle$
Contact	88	Custom	<b>E</b> PI
Information		Fields	L.
Delete		Discounts	-30%
Edit		Featured	
		Products	
Feedback	20	Financials	\$
Full Screen	$\mathbf{N}$	Goods Returns	
Help	?	Images	~
Information	<b>(i)</b>	Interactions	S
Journal		Location	0
List View		Merchandising	6
Loyalty Program	$\heartsuit$	New Products	NEW
Multiple Image View		Order History	

Function	lcon	Function	lcon
Notes		Order with Notes	
Order Review		Product	
Presentation	之	Product Category 2	2 11
Product Category 1		Product Category Tree	1
Product Category 3	3 11	Retailer	
Reports		Retailer Filter 1	
Retailer Filter 1	21	Save	SAVE
Retailer Filter 2	31	Statistics	$\oslash$
Low Stock		Supplier	5
Stock Count Order Mode	Ż	Tasks	
Sync	$\mathbf{i}$	Very Low Stock	
Upload to Cloud			

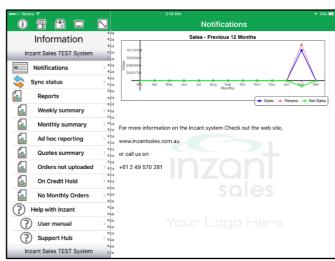
### **1.5** General Tips & Information about using the Inzant Sales Plus App

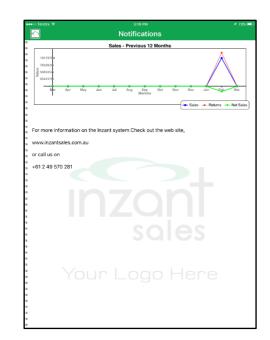
- I. There are some configuration items which are set by the administrator of the system and cannot be changed by the user. Some items discussed in this manual might not appear at on your system. If you have any concerns please contact your administrator or Inzant Support.
- II. When creating a new order, always remember to select one of the following icons.



- III. It is possible to view the total \$ value of a sales order by selecting the **'Sales Order Total'** icon on the **'Sales Order Review'** screen.
- IV. You can look up product information from the order screens by selecting the line and touching the **Product** icon.
- V. When entering information using scroll wheel selectors or numerical keypad popups always remember to touch the **'Done'** button.
- VI. When attempting **to 'Add Items to Order'** if a selected product category does not display any products ensure that the correct suppliers are set up for the selected retailer.
- VII. When attempting to edit a retailer, ensure that the **Edit** icon is selected before attempting to make any changes.
- VIII. If for any reason your iPad becomes unresponsive and unable to turn on, performa hard reset by holding both the **'Power'** and **'Home'** buttons on the device for 10 seconds.
  - IX. If for any reason a synchronisation fails, a popup will be displayed after 1 hour as a reminder to perform a full synchronisation.
  - X. Always remember to recharge your iPad overnight.

### 2. Screen Layout





### Inzant Sales - Landscape

### Inzant Sales – Portrait

The application has two main zones:

### 2.1 Navigation Zone

●●●○○ Telstra 🗢	
1 🕀 🔁	$\mathbf{N}$
Information	60 60
Inzant Sales TEST System	2 U
Notifications	> =:
Sync status	28 28
Reports	2 2
Weekly summary	14 24 < 24
Monthly summary	>=:
Ad hoc reporting	>===
Quotes summary	28 28 <
Orders not uploaded	20 20 20
On Credit Hold	) e: 
No Monthly Orders	-> =: =:
Help with Inzant	6) 6)
User manual	>======================================
Support Hub	> <mark>65</mark>
Inzant Sales TEST System	5

The Navigation Zone is used to move between the different functions of Inzant Sales.

When using Inzant Sales in landscape mode the Navigation Zone is on the left side.

When using Inzant Sales in portrait mode the Navigation Zone is not shown. The Navigation Zone can be displayed by touching the **Menu** button.

Also the Wide Screen button , can be used in landscape to hide the

Navigation Zone. The Menu button will allow it to be exposed again.

The navigation zone also allows filtering and searching depending upon which area of the App you are in.

### 2.2 Work Zone

The Work Zone is where Orders and other Data are collected. When using Inzant Sales in portrait mode the Work Zone becomes whole screen. The navigation zone can be displayed by touching the **Menu** button.



### 2.3 Navigating the App

The Inzant Sales App provides the ability to navigate by using simple Icons to provide the functions. Navigating using the Icons provides fast workflow.

To move between the Work Areas of Inzant Sales we have provided the Icons/Menu in the top of the Navigation Zone. Simply touch the icon and you will be taken to those pages.

There are **four** different Work Areas:

### **Information Screens**



This icon will take you to the information screens. This includes screens like the Notifications, Reports and Help screens. In the Work Zone of Retailer Details, this icon will take you to the basic details of the Retailer. In the Work Zone of Product Details the icon will take you to the screen which shows the basic details of that Product.

### **Retailer Screens**



This icon will take you to the Retailer (or client) screens. This includes screens like the retailers details, order history and the screens used to take new orders.

### **Product Screens**



This icon will take you to the Product screens. This includes screens that allow you to view the product catalogue including and configured suppliers and discounts.

### **Campaign Screens**



This icon will take you to the Campaign screens. This includes screens that allow you to view the image and PDF catalogues.

## 3. Information Screens



The information screens that can be viewed are listed in the Navigation Zone. To display a screen touch the screen name.

### 3.1 Notifications Screen



This screen allows for messages and notifications to be sent to all users of the system. New notifications are downloaded during the Sync process and can then be viewed on this screen. Following the daily Sync this screen will be displayed for you to review new notifications. The Sales Trend chart will always be displayed on this screen.

••••০০ Telstra  হ	3:18 PM <b>1</b> 74% 💷
	Notifications
Information	Sales - Previous 12 Months
Inzant Sales TEST System	1017270
	7629526
Notifications	<b>€ 5</b> 086352 <b>2</b> 543176
Sync status	Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Eeb Mar
Reports	C→ Sales → Returns → Net Sales
Weekly summary	
Monthly summary	For more information on the Inzant system Check out the web site,
Ad hoc reporting	www.inzantsales.com.au
Quotes summary	era or call us on
Orders not uploaded	+61 2 49 570 281
On Credit Hold	
No Monthly Orders	Sales
Help with Inzant	€ €
User manual	Your Logo Here
Support Hub	eta eta
Inzant Sales TEST System	

### Walkthrough – Viewing Notifications

1 Touch the Information navigation icon.





- 2 Touch the Notifications icon or **"Notifications"** in the Navigation Zone
- 3 All current notifications along with the Sales Trend chart will then be displayed in the Work Zone.

# 3.2 Sync Status screen

The Sync Status screen allows the iPad user to manually sync the Inzant Sales App to the cloud to download the latest changes. This screen also provides diagnostic information regarding the sync status, presentations and images loaded; and allows for log information to be sent to Inzant support Staff.

●●●●○ Telstra २	4:21 PM	<b>≁</b> 60% 📼
0 🕆 🗂 💭 📐	Sync Statu	is 🥸
Information	Last synchronisation attempt at:	
Inzant Sales TEST System	Mar 2, 17, 11:13:48 AM	
	Last synchronisation status:	
I I■==   Notifications	Successful	
Sync status	No. of Retailers to upload	No. of new orders to upload:
ful Demonte	0	0
	Chutdown Ann	
Monthly summary	Shutdown App	Initialise Database
Ad hoc reporting	Email Log Files	Remove Media Files
Orders not uploaded >	View Loaded Files	Link iPad to Subscriber
🚺 On Credit Hold 🛛 🗧	ಭಾ ಧಾ ವಾ	
No Monthly Orders	÷ ≎⊐ ≑⊐	
Help with inzant		
(2) Hear manual	<del>2</del> 9 <del>2</del> 9	
Inzant Sales TEST System	÷∍ 	

### 3.3 Diagnostic Functions

### Shutdown App

If asked by support staff to shut down the App, this may be done using this button.

### **Email Log Files**

The Email Log Files button will generate an email with information that can help us diagnose any issues with the Inzant Sales App.

#### **Initialise Database**

This button deletes the database from the iPad after asking for a confirmation.

### View Loaded Files

To view the presentation and image files loaded on the iPad this button will raise a popup listing of the file names.

### **Remove Media Files**

This button will allow all PDF and image files associated with campaigns and products to be deleted after asking for a confirmation.

Note: The diagnostic functions should only be used if directed by Inzant support staff.

### Link iPad to Subscriber

This is the button that will ink an iPad to an Inzant Sales System, a pop-up screen will appear where the log in details are entered. It is possible to configure for multiple subscribers and this can be selected in iPad settings under the Inzant Sales App as shown below:

• • • • • • • • • • • • • • • • • • •		1:59 pm	* 92% 📖
Settings		Inzant Sales	
1	Trunes U		
5	Game Center	ALLOW INZANT SALES TO ACCESS	
		W Use Mobile Data	
	Twitter	INZANT SALES SETTINGS	
f	Facebook		
••	Flickr	SUBSCRIBER CONNECTIONS	
E		Multiple Subscribers	
V	Vimeo		
		ORDER SETTINGS	
¥	Dropbox	Stock Count History Type	Use Default >
ď	GarageBand	Order Review Item Sequence	Use Default >
*	iMovie	Barcode Scanner Type	Koamtac KDC API >
inzant	Inzant Sales	ICON SETTINGS	
	Keynote	Navigation Method	Use Icons >
	Mailbox		
	Numbers	SYNC REMINDER	
	Pagas	Notification Type	Hourly >
2	Pages	Notification Sound	Default >

If Multiple Subscribers are configured then a Subscriber Selection will be available on the Information screen as shown below:

🚥 ाelstra 🗢	4:27 PM	1 58% 💷
0 🕾 🗄 🛱 🕻	-	
Information		
Inzant Sales TEST System	Image: Second system         Device Id:           Vendor Id:         A7F9C716-209F-428F-985C-C242CF2D8ECE	
	cha	
Subscribers	Subscriber 1 Code: https://test.reflexionsales.com.au/demo	
Notifications	Code:     https://test.reflexionsales.com.au/demo       Eige     Key:     c3b695bed1d64c5c	
Sync status	εφα εφα	
Reports	sepa Subscriber 2	
	Code: Not Configured Select	
Weekly summary	Key: Sync On Startup:	
Monthly summary	subscriber 3	
Ad hoc reporting	εφa Code: Not Configured Select	
Quotes summary	Egg     Key:     Sync On Startup:	
4	Subscriber 4	
	Code: Select	
On Credit Hold	Key: Sync On Startup:	
No Monthly Orders	¢φ <sub>2</sub> ¢φ <sub>3</sub> Subscriber 5	
Help with Inzant	Code: Select	t
(?) User manual	Ega     Key:     Sync On Startup:	
Inzant Sales TEST System	eda eda	

🚥 Telstra 🦈	4:47 PM	<b>√</b> 54% 💷
0 🖀 🖴 👮	Sync Status	
Information	6 <sub>23</sub>	
Inzant Sales TEST Syste	Join iPad to Subscriber	
Notifications	This screen is used to join your iPad to a subscriber system.	
Sync status	Subscriber	
Reports	Subschuer	ew orders to upload:
Weekly summary	Username	-
Monthly summary		
Ad hoc reporting	Password	Initialise Database
Quotes summary	To join to a new system, enter the Subscriber Name,	Remove Media Files
Orders not upload	Username and Password and touch the Join button	
On Credit Hold	Note: If you continue your iPad database will be initialised and synced to the new system.	nk iPad to Subscriber
No Monthly Order		
Help with Inzant	Cancel Clear Join	
(?) User manual		
Support Hub	> ea	
Inzant Sales TEST System	eça n e <sub>2a</sub>	

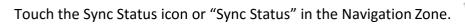
### Walkthrough – Link iPad to Subscriber

- 1 Touch the Information navigation icon.
- 2 Touch the Sync Status icon or "Sync Status" in the Navigation Zone
- 3 Tap the "Link iPad to Subscriber" button.
- 4 A Pop-up screen will appear where the Subscriber Code, Username and Password provided by your office are to be entered.
- 5 Then touch the **"Join"** button.
- 6 A screen will then be displayed showing that a synchronisation is occurring.
- 7 Once the App has synched you will land on the **Notifications** page of your companies system.

Note: If the Sync is unsuccessful a popup will be displayed to indicate that the sync has not occurred and that a reminder to manually synchronisation will be issued in 1 hours' time.

### Walkthrough – Performing a Manual Synchronisation

Touch the Information navigation icon.



To start the manual Sync touch the Sync Icon in the **top right of the Work zone** A screen will then be displayed showing that a synchronisation is occurring.

Note: If the Sync is unsuccessful a popup will be displayed to indicate that the sync has not occurred and that a reminder to manually synchronisation will be issued in 1 hours' time.







### 4. Report Screens



#### 4.1 Weekly Summary Report screen

The Weekly Summary report allows the iPad user to view a summary of the weekly orders. The summary report provides a diary style report that lists the orders on the days they are taken. It also provides daily, weekly and a monthly total of the orders taken.

••••• Telstra 🕈	5	4:40 PM Weekl	y Summary Re	port	1 56% 💷
Information		Retailer	Time in	Time out	Value
Inzant Sales TEST System	633 633	Monday			
Subscribers		A Family Pharmacy1	3:53 PM	11:33 AM	\$1,128.95
Notifications			Daily	Total:	\$1,128.95
Sync status	> <mark>6</mark> 13 > 613	Tuesday			
Reports	600 600	ABC Pharmacy Mangere 2	4:03 PM	4:04 PM	\$1,976.52
Weekly summary	> c2		Daily	Total:	\$1,976.52
Monthly summary			WTD	Total:	\$3,105.47
Ad hoc reporting					
Quotes summary	> ====================================				
Orders not uploaded	200 200 200				
On Credit Hold	2 2 2 2 2 2 3 2 3 2 3 3 3 3 3 3 3 3 3 3				
No Monthly Orders	> **** ****				
Help with Inzant	5 5 5				
Oser manual	>				
Inzant Sales TEST System	() () ()				

### Walkthrough – Viewing the Summary Report

- 1 Touch the Information navigation icon.
- 2 Touch "Weekly Summary Report" under the Reports list in the navigation in the Navigation Zone.
- 3 The weekly summary report will then be displayed in the Work Zone.
- 4 Touching on a retailer in the list will then launch a PDF containing a list of items ordered.

Note: If there have been no orders placed in the current week then a MTD total only will be displayed.

### 4.2 Monthly Summary Report screen

The Monthly Summary report allows the iPad user to view a summary of the last, current and future dated orders. The summary report provides a report that lists the orders on the days they will be processed. It also provides totals of the orders taken for the periods.

••••• Telstra 🕈	5	<sup>4:40 рм</sup> Monthly	/ Summary Re	port	<b>√</b> 56% 🗩
Information	<u>1</u> 1	Retailer	Order No	Order Date	Value
Inzant Sales TEST System	6	Last Month			
Subscribers		A Family Pharmacy1	5662	Feb 1, 17	\$160.07
Notifications		A Family Pharmacy1	5666	Feb 1, 17	\$117.95
Sync status		Bobs Bookshop And Cafe	5675	Feb 9, 17	\$15,118.24
Reports	673 673	Bobs Bookshop And Cafe	5678	Feb 13, 17	\$25.00
Weekly summary	> e2a €2a	Test Retailer	5680	Feb 13, 17	\$8,887,806.00
Monthly summary	→ <sup>653</sup>	DEF Giftware Windsor Park	5679	Feb 13, 17	\$1,281,363.00
Ad hoc reporting		DEF Giftware Windsor Park	5681	Feb 13, 17	\$12,205,432.00
Quotes summary		Bobs Bookshop And Cafe	5677	Feb 14, 17	\$25.00
Orders not uploaded	==== > ===	A Family Pharmacy1	5682	Feb 14, 17	\$102.50
On Credit Hold	) eta 5	Dantree Gifts	5685	Feb 15, 17	\$0.20
No Monthly Orders	>	A Family Pharmacy1	5687	Feb 27, 17	\$1,128.95
Help with Inzant	<u>}</u>	ABC Pharmacy Mangere 2	5689	Feb 28, 17	\$1,976.52
(?) User manual			Last	Total:	-\$2,047,844.75
Inzant Sales TEST System	()) ())				

### Walkthrough – Viewing the Monthly Summary Report

1 Touch the Information navigation icon.

2 Touch **"Monthly Summary Report"** under the Reports list in the navigation in the Navigation Zone.

- 3 The Monthly Summary report will then be displayed in the Work Zone.
- 4 Touching on a retailer in the list will then launch a PDF containing a list of items ordered.

### 4.3 Ad hoc Reporting screen



The Ad Hoc report screen allows the iPad user to view an on demand summary of Sales data by either Retailer or Products via a specific date range. These can be filtered by various Retailer fields; Chain, Grade, Type, Territory and State. Data can also be filtered via Product Category.

eee∞ Telstra 🗢		4:40 PM			1 56% 💷
		Ad hoc	Reporting		
Information	Start Date:	Feb 26, 17	End Da	ate:	Mar 2, 17
Inzant Sales TEST System	Retailer Filter:	No Filter	Retailer Val	ue:	
Subscribers	Product Filter:	No Filter	Product Val		
Notifications	eça	No Filter	Product val	ue:	
Sync status	Group By:	Retailers Products	Clea	ar Filters	Show Results
Reports	Retailer		Order No	Order Date	Value
Weekly summary		nacy1	5687	Feb 27, 17	\$1,128.95
Monthly summary	ABC Pharmacy	Mangere 2	5689	Feb 28, 17	\$1,976.52
Ad hoc reporting	629 629 629			Total:	\$3,105.47
Quotes summary	605 605				
Orders not uploaded	603 603 -603				
On Credit Hold	600 600				
No Monthly Orders	600 600				
Help with Inzant	609 609				
🕐 User manual	600 600				
Inzant Sales TEST System	600 600				

### Walkthrough – Using the Ad Hoc Reporting Screen

- 1 Touch the Information navigation icon.
- 2 Touch **"Ad Hoc Reporting"** under the Reports list in the navigation in the Navigation Zone.
- 3 The Ad Hoc Report will then be displayed in the Work Zone.
- 4 From this screen the report can be generated by grouping the Data by Retailers or Products, then selecting the various Retailer fields; Chain, Grade, Type, Territory and State. Data can also be filtered via Product Category.



### 4.4 Quotes Summary Report screen

The Quotes Summary report allows users to view a list of any orders on the iPad that have been raised as quotes. A quote can be selected and edited from this page.

••••∞ Telstra 중	4:40 PM		1 56% 💷
		Summary Report	
Information	Retailer	Date	Value
Inzant Sales TEST System	A Family Pharmacy1	Feb 27, 17	\$1,128.95
Subscribers	A Family Pharmacy1	Feb 15, 17	\$117.95
Notifications	A Family Pharmacy1	Feb 15, 17	\$33.70
Sync status	Bobs Bookshop And Cafe	Feb 9, 17	\$0.00
Reports	All Night Pharmacy	Feb 9, 17	\$95,280,368.00
Weekly summary	Dantree Gifts	Feb 9, 17	\$16,349.01
Monthly summary	Dantree Gifts	Feb 9, 17	\$228,809.78
Ad hoc reporting	Bobs Bookshop And Cafe	Feb 9, 17	\$499,995.00
Quotes summary	Bobs Bookshop And Cafe	Feb 9, 17	\$448.19
Orders not uploaded	All Night Pharmacy	Feb 2, 17	\$387.03
On Credit Hold		Feb 2, 17	\$101.20
No Monthly Orders	A Family Pharmacy1	Feb 1, 17	\$153.25
Help with Inzant	A Family Pharmacy1	Feb 1, 17	\$125.00
🕐 User manual	A Family Pharmacy1	Feb 1, 17	\$160.10
Inzant Sales TEST System	A Family Pharmacy1	Feb 1, 17	\$117.95

### Walkthrough – Viewing the Quotes Summary Report

1 Touch the Information navigation icon. (



- 3 The Quotes Summery Report will then be displayed in the Work Zone.
- 4 Touching on a quote in the list will cause the screen to change to the **"Order Review** Screen" for the selected quote.

### 4.5 Orders Not Uploaded Report screen



The Orders Not Uploaded report allows the iPad user to view a list of any orders on the iPad that have not been uploaded to the cloud services. The user can also call up the order by touching the order line in the listing. These orders may be edited from this screen.

●●●○○ Teistra 夺		4:40 PM			1 56% 💷
	$\mathbb{N}$	Orders Not Uplo	aded Repor	t	
Information	603 603	Retailer	Date	Status	Value
Inzant Sales TEST System	600 600	A Family Pharmacy1	Mar 2, 17	Created	\$0.00
Notifications	<del>دع</del> د <del>ي</del> ا (	Bobs Bookshop And Cafe	Mar 2, 17	Created	\$0.00
Sync status	> ====	Bobs Bookshop And Cafe	Feb 27, 17	Created	\$0.00
Reports	600 600	Bobs Bookshop And Cafe	Feb 27, 17	Created	\$0.00
Weekly summary	e0a > e0a	Gifts and Homewares Newcastle	Feb 13, 17	Created	\$0.00
Monthly summary	200 200 200	Bobs Bookshop And Cafe	Feb 13, 17	Created	\$44,558,192.00
Ad hoc reporting	203 203 203 203	Bobs Bookshop And Cafe	Feb 13, 17	Created	Return
Quotes summary	> =====================================	Jones Family Pharmacy	Feb 13, 17	Created	Return
Orders not uploaded	$\rightarrow \frac{1}{2}$	DEF Giftware Takapuna	Feb 13, 17	Created	Return
On Credit Hold	80a 2 80a	Test Retailer	Feb 13, 17	Created	Return
No Monthly Orders	600 2 600 2 600				
Help with Inzant					
User manual	> =====================================				
Support Hub	> ====				
Inzant Sales TEST System	6.00 6.00				

The report details all orders that have not been uploaded from the iPad. The **Status** field indicates the following:

**Created:** An order has been started and not yet submitted to the cloud.

**Submitted:** An order that has been submitted to the cloud but not yet transferred. This is typically due to poor 3G/4G signal strength.

### Walkthrough – Viewing the Orders not Uploaded Report

- 1 Touch the Information navigation icon.
- 2 Touch **"Orders not uploaded"** under the Reports list in the navigation in the Navigation Zone.
- 3 The **Orders Not Uploaded** report will then be displayed in the Work Zone.
- 4 Touching on a retailer in the list will open the unfinished order, landing on the "Order Review Screen"

## 4.6 On Credit Hold Report screen

•••∘∘ Telstra 奈		4:40 PM 🛃 56% 🗐	D
	$\square$	Credit Hold Report	
Information	1	Retailer	Ŋ
Inzant Sales TEST System		New Wine Cellar	
Notifications			
Sync status	> ====================================		
Reports	57 57		
Weekly summary			
Monthly summary			
Ad hoc reporting	> **** ****		
Quotes summary	> ====================================		
Orders not uploaded	> ====		
On Credit Hold			
No Monthly Orders	> ===		
Help with Inzant			
User manual	> ====		
Support Hub	>		
Inzant Sales TEST System	5		

### Walkthrough – Viewing the On Credit Hold Report

- 1 Touch the Information navigation icon.
- 2 Touch **"On Credit Hold"** under the Reports list in the navigation in the Navigation Zone.
- 3 The Retailers who are on Credit hold will then be displayed in the Work Zone.
- 4 Touching on a Retailer in the list will cause the **"Retailer Details Screen"** to be displayed.

### 4.7 No Monthly Orders Report screen

	_

●●●●○ Telstra 夺	4:40 PM 🕈 56% 📼
0 🕾 🗄 🛱 🛽	No Monthly Orders Report
Information	Retailer
Inzant Sales TEST System	ABC Pharmacy Epsom
Notifications	ABC Pharmacy Mangere 2
Sync status	ABC Pharmacy Masterton
E-I Demente	ABC Pharmacy Mt Wellington
🚹 Weekly summary 🖂	All Night Pharmacy
Monthly summary	Dantree Gifts
Ad hoc reporting	DEF Giftware Takapuna
Quotes summary	DEF Giftware Windsor Park
	Gifts 4 You
P	Gifts and Homewares Newcastle
🔒 No Monthly Orders 💦	Glorious Gifts
(?) Help with Inzant	Heights Homewares
(?) User manual	Jones Family Pharmacy
Support Hub	Locks and Things
LOUIS TEAT ON LOUIS	Mascot Day Night Chemist

### Walkthrough - Viewing the No Monthly Orders Report

- 1 Touch the Information navigation icon.
- 2 Touch **"No Monthly Orders"** under the Reports list in the navigation in the Navigation Zone.
- 3 The **No Monthly Orders** report will then be displayed in the Work Zone.
- 4 Touching on a Retailer in the list will cause the screen to change to the Retailer Details.

## 5. Help with Inzant



### There are 2 types of Help material:

- ١. User Manual – PDF document providing general user instructions and step by step walkthroughs.
- Support Hub Access to FAQ's, tutorials and the ability to directly raise a support case II. with the Inzant Support team.

# II O Z HelpDoc a) (23) salesPlust iPad User Manual Version 1.0 0 0 7 87 .---

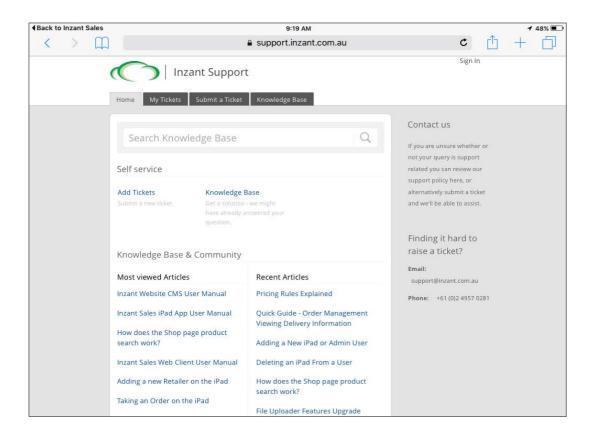
#### 5.1 The iPad User Manual

### Walkthrough – Accessing the User Manual

- Touch the Information navigation icon. III.
- IV. Select "User Manual" under "Help with Inzant" in the Navigation Zone
- V. This will then launch the Inzant PDF viewer, from here it is possible to email, print and bookmark pages.
- VI. Swiping to the left and right will move to the next or previous pages.
- VII. Return from the PDF view by tapping the close icon.

### 5.2 The Inzant Support Hub

Using this feature will cause the iPad's web browser Safari to open and land on the Inzant Support Website, from here is possible to view all Inzant's online support. The Home Page will display a zone where Inzant's contact information is easily accessed as well tabs for the online knowledge base and the ability to view and directly raise a support ticket with Inzant.



### Walkthrough – Accessing the Inzant Support Sub

- 1 Touch the Information navigation icon.
- 2 Select "Support Hub" under "Help with Inzant" in the Navigation Zone
- 3 The iPads web browser Safari will then open to the Inzant Support Website.
- 4 From the **Home** page use the tabs to access the various features of the site.
- 5 Select the **"My Tickets"** tab to view any current or past support tickets raised with Inzant.
- 6 Select the **"Submit a Ticket"** tab to raise a new support task with the Inzant Support team.
- 7 To access FAQ's, tutorials and all help manuals select the "Knowledge base" tab.



The Retailers screen contains all information regarding the retailers and is the main work area of Inzant Sales. From these screens retailer information can be viewed and modified, order history viewed and new orders and credits created.

New retailers may also be created from this screen.

•••••○ Telstra 🌩		10:22 AM		1 35% 💷
	5		Retailers	÷
Retailer Filter	622	Retailer	Туре	Suburb
Filters Call Cycle	600	Bobs Bookshop And Cafe		
Piters Cair Cycle	640		Chemist	Cobrico
٩	C3	A Family Pharmacy1		
All Retailers	640		Chemist	Cairns
	600 600	ABC Pharmacy Epsom		
Week 1	653		Chemist	Epsom
Week 2	663	ABC Pharmacy Mangere 2		
	600 600		Chemist	Mangere
Week 3	80g 80g	ABC Pharmacy Masterton		
Week 4	803		Chemist	Masterton
	800	ABC Pharmacy Mt Wellington		
Week 5	600 600		Chemist	Mt Wellington
Week 6	603 603	All Night Pharmacy		
	600		Chemist	Newcastle
Week 7	600	Dantree Gifts		
Week 8	600 600		Gift Shop	Cairns
	6¢3	DEF Giftware Takapuna		
Week 9	600 600		Gift Shop	Takapuna
Week 10	600 600	DEF Giftware Windsor Park		
	643		Gift Shop	Windsor Park
Week 11	600	Gifts 4 You		
Inzant Sales TEST System	640		Gift Shop	Dubbo

#### **Navigation Zone**

The Navigation Zone provides two methods of filtering the list of retailers.

There is a drop down filter that allows filtering of the retailer list based on the configured filter settings. When a category is chosen, if there are further sub-categories then they are displayed. This allows the retailer list to be filtered in a "drill down" manner.

A search zone is also provided that allows for the retailer name or suburb to be entered for searching. The search will match on partial words found anywhere in the retailer name or suburb, call Cycle Planning is also available.

### Work Zone

As mentioned above the Work Zone displays the filtered list of retailers. Initially the retailer listing will be showing all retailers, this may then be filtered further using the Navigation Zone. Touching a retailer from the listing will show the Retailer Contact Details screen.

### 6.1 Selected Retailer

After selecting a retailer a screen will be displayed showing the details specific to a retailer. The first screen displays all the contact details for the selected retailer as shown in the following figure. Additional information can be viewed by touching the section icons.

•••• Tel:	stra হ		10:22 AM		1 35% 💷
1	) 🖀 🛅 💭	$\mathbf{\Sigma}$		ler Details	🗟 🥒 😓
	Retailer Filter		Detailer Manage	Active	ė ė
_		603	A Failing Fliathacy i		
L	Filters Call Cycle	644 644		Journal	Tasks Orders
	Q	Ē			
All Ret	ailers	-	Dashboard General Contacts Suppliers Informa	ation Custom Financials Note	s Loyalty Location
	Week 1	641 641			
	Week 2	2 12 C	Shop 1	Postal Address: Shop No.	
	Week 3			10 Cairns Street	
	Week 4	803 803		Cairns	
	Week 5	601 601		QLD	7777
F	Week 6	=+;	Australia	Australia	
F	Week 7	60: 60:	General Contact Name:	General Phone:	
<b>F</b>	Week 8		Jane Jones	12 1234 1237	
	Week 9	еф;	General Email:	General Fax:	
	Week 10	64) 64)	support@inzant.com.au	12 1234 22256	
	Week 11	60) 60)	Website Username:		
1	HOURT	840 840		Web Enabled	
l	nzant Sales TEST System				

### A number of functions are available from the retailer screen:

- I. To return to the retailer listing touch the back icon in the top right of the screen.
- II. To enter edit mode touch the edit icon in the top right of the screen.
- III. To review previous orders touch the Order History icon in the top right of the screen.
- IV. To create a new Interaction touch the "Interaction" icon in the top right of the screen.
- V. To begin a New Order, select the "New Order Button" on the Interactions tab.





10:22 AM	🕇 35% 💷
Retai	ler Details 🛛 🗟 🥒 두
Retailer Name:	Active
A Family Pharmacy1	
	Journal Tasks Orders
Dashboard General Contacts Suppliers Inform	ation Custom Financials Notes Loyalty Location
Street Address:	Postal Address:
Shop 1	Shop No.
10 Cairns Street	10 Cairns Street
Cairns	Cairns
Cairns QLD 7777	QLD 7777
] Australia	Australia
General Contact Name:	General Phone:
General Contact Name:	12 1234 1237
	General Fax:
support@inzant.com.au	12 1234 22256
Website Username:	
testusername	Web Enabled
0	*

### **Touch General Detail's icon**

This section lists details such as Street and Postal Address, General contact name, phone, fax and email. As well as the ability to give the Retailer an access to order on your Inzant Website and provide them with a username.

### 6.3 Retailer Dashboards

10:17 AM Retai	iler Details	\$0% <b>_</b>
Betailer Name: Betailer Name:	Active	nal Tasks Orders
Dashboard General Contacts Suppliers Inform		Notes Loyalty Location
Required Tasks Fashion Promo	YTD Sales Target	
Paod Promo Makeup Promo	MTD Sales Target	
ta Ba Call Survey Ba Ba	Last Order Date	
50 50 50 50 50	Last Order Value Average Order	
50 50 50 50	bla bla bla bla bla	
2 29 29	fiddlydo	

## View the Dashboards by touching the Dashboards icon.

Here is possible to view a list of tasks that are set as "Required" for the Retailer as well as 10 additional customer fields.



10:22 AM			1 35% 💷
	er Details	\$	🗟 🥒 두
Retailer Name:	A	Active	ė ė
A Family Pharmacy1			
e		Journal	Tasks Orders
Poshboard General Contacts Suppliers Informa	ation Custom	Financials Notes	Loyalty Location
ea Contact Type:			
Buyer			
Ba Ba Salutation: First Name:	Surnan	ne:	
Mr Alf	Kripp	)	
B Phone:	Mobile	:	
1234 5432	9876	2345	
Email:	Fax:		
test@inzant.com.au	8765	4532	
Receive Marketing Emails:	R	eceive Marketing	Phone Calls:
in the second			

# Touch the Contacts icon to access this information.

This section contains the contact details for multiple contacts for this particular retailer. It can also store unlimited different contact types.

These contact types can be configured from the Inzant Sales Management Website. Each contact can also be ticked to receive Marketing Emails and Calls.



	12:16 PM		1 98% 💷
	Retailer	🗟 🥒 두	
2 2	Retailer Name:	Active	ė i
22.2	A Family Pharmacy1	Journal	Tasks Orders
5	ashboard General Contacts Suppliers Information	n Custom Financials Notes	Loyalty Location
	Account No:	ABN:	
2 2	123213	1223345789	
10 10	Supplier	Account No.	Priority
2 2 2	Email Supplier	123213	1 30%
2 2 2	MYOB Supplier	ABC Pharmacy Cairns	2 30%3
20	Quickbooks Supplier	A Family Pharmacy1	3 30%
2.2	Xero	123213	4

## Touch the Supplier Information icon to access this information.

This section lists details such as internal account number, ABN and a list of all active suppliers with their associated account numbers and priority as an order supplier.

Supplier priorities determine which supplier will be chosen should a product be available from multiple suppliers when placing an order.

### 6.6 Retailer Specific Discounts



		1	16% 🗔 +				
		Retai	ler Det	tails		5	
1 1	Retailer Name:			Active		Ê	Ê
2.2	A Family Pharr	macy1					
2.2					Journal	Tasks	Orders
2 2						$\heartsuit$	
Ε.	Statistics General	Contacts Suppliers Inform	ation Cust			Loyalty	Location
2.2							
50	Account No:			BN:			
2.2	123213		1	12233457	789		
10		Brand			Min Qty	% Disc	
2 2	Supplier	3P			0	0.00	
2 2 2	MYOB Supplier	Cosmetics			0	0.00	-30%
a,		Inzant Cosmetics			0	0.00	
2 2 2	Quickbooks Sup	Inzant Fashion			0	0.00	-30%
2.2	Xero	Inzant Food			0	0.00	30%
2 2							
ia.							
2 2							
2.2							
2							
_							

## View the discounts by touching the Discount icon on the Supplier Page

From here it is possible to view discounts specific to the viewed retailer.

This will display the discount value that will be applied should the retailer order greater than the minimum quantity of items for a product in a specific Brand (or line)

### 6.7 Information Screen

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	er Details 🛛 🔄 🥒 🦈
Retailer Name:	Active 💼 💼
A Family Pharmacy1	
59 29	Journal Tasks Orders
i 🗇 🖶 🕾 🕞 🚺	2 (\$)
<sup>Pa</sup> Dashboard General Contacts Suppliers Informati	on Custom Financials Notes Loyalty Location
ta Partailer Type:	Retailer Custom 1
Chemist	14 Day
Retailer Chain:	Retailer Custom 2
ABC Pharmacy Chain	2 test1
Grade:	Retailer Custom 3
B B	3 test1
Territory:	Retailer Custom 4
North	4 test1
Availability:	Retailer Custom 5
9am-12pm	5 test1
Visit Cycle Period:	
Once Every 8 Weeks	
29	
ia la	

This Screen Contains a number of information fields such as retailer type, chain, grade, territory, availability and Visit cycle period.

There are also 5 additional custom fields in this information zone.

2:35 PM			🕇 16% 🗔 🗲
	<b>Retailer Details</b>	Į	3 🥒 🗢
Retailer Name:	Ac	tive	ė ė
A Family Pharmacy1		Journal	Tasks Orders
Dashboard General Contacts Suppli	ers Information Custom Fi	inancials Notes	Loyalty Location
a Retailer Custom 6	ExtCusto		
a Retailer Custom 7	ExtCusto	om2	
Retailer Custom 8	ExtCusto	om3	
Retailer Custom 9	ExtCusto	om4	
Retailer Custom 10	ExtCusto	om5	
20   20 20			
द द द			
29			

The Custom fields' page contains up to 10 entirely customizable fields.

This is where any fields' specific to Individual system set up will be located.

6.9 Financials Screen



2:59 PM			<b>イ</b> 28% 💷 ≁
	Retailer Details		🗟 🥒 🤄
Retailer Name:	Ac	ctive	ė ė
A Family Pharmacy1			
2 2		Journal	Tasks Orders
: 🗅 📅 🎎 📭	(i) 🛿 (	\$	$\heartsuit$
<sup>19</sup> Dashboard General Contacts Supplier: <sup>1</sup> 2	Information Custom Fi	inancials Notes	Loyalty Location
a Terms:	Credit Li	imit:	
20	\$ 0.00	)	
Financial Custom1	Account	Balance:	
10	\$ 0.00		
Financial Custom2	Financia	al Custom6	
ia Ia			
Financial Custom3	Financia	al Custom7	
10 10			
Financial Custom4	Financia	al Custom8	
10			
Financial Custom5	Financia	al Custom9	
10 10			
2	Financia	al Custom10	
5			

This Screen Contains a number of financial information fields such as retailer terms, Credit Limit and Account Balance.

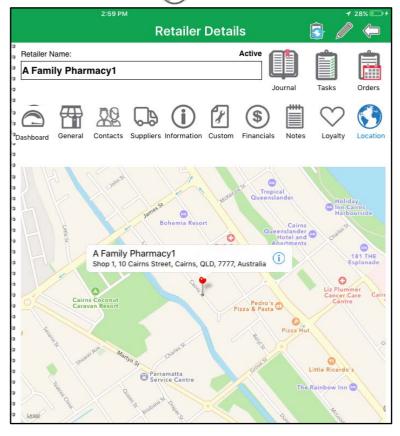
There are also 5 additional custom fields the financial information zone.

6.10	Notes			
	2:59 PM Reta	iler Details	<u></u>	≠ 28%
Retailer Name:	rmacy1	Active	Journal Tasks	Orders
Dashboard General	Contacts Suppliers Inform	Dation Custom Financials	s Notes Loyalty	Location
The store owr The is an addi	ner would like visits only itional note	in the mornings every	2 months.	

## Touch the Notes icon to access this information.

This section is a text editable zone where reps can store any relevant private notes pertaining to the selected Retailer.

### 6.11 Location

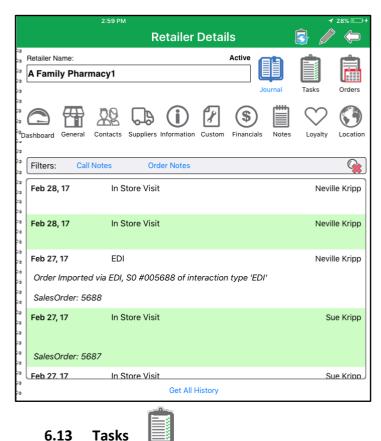


# Touch the Location icon to access this information.

This section displays an interactive map showing the physical location of the retailer.

Tapping on the Retailer name in the whiter zone will launch the Apple Maps App and provide turn by turn navigation to the Retailer's street address.





## Touch the Journal icon to access this information.

This section zone where any note recorded against the Retailer Interactions are viewable. You have the option of filtering the notes by **Order** or **Call** type.

From the Order note screen you can also view whole order notes as well as any notes that were taken against individual line items.

Retailer Na	ame:		А	ctive		گ	<b>ر ش</b>
Bobs E	Bookshop And (	Cafe		L			
				Jo	urnal	Tasks	Orders
			8	\$	▦	$\heartsuit$	
ashboard	General Contacts	Suppliers Information	Custom F	inancials	Notes	Loyalty	Locatio
Filters:	Surveys	Promotions	Current				<b>\$</b>
	Task Date	Name				State	
È		Call Survey				Created	Edit
È		Food Promo			S	ubmitted	View
	Mar 16, 17	Makeup Promo				Previous	View
Ê	Mar 16, 17	Food Promo				Previous	View
Ê	Mar 16, 17	Fashion Promo				Previous	View
Ê	Mar 14, 17	Makeup Promo				Previous	View
Ê	Mar 14, 17	Food Promo				Previous	View
Ê	Mar 14, 17	Fashion Promo				Previous	View
Ê	Mar 14 17	Makoun Dromo				Drovious	View

## Touch the Tasks icon to access this information.

This section displays an interactive list of tasks that have been completed against this retailer from here it is possible to **View** the previously completed tasks. The tasks can be filtered by **Surveys, Promotions and Current.** 

It is also possible to **Edit** tasks that are currently open for this retailer.

Is also possible to view additional task history by selecting **"Get All History"**.

### 6.14 Credit Hold Notifications

At times a retailer may be on **"Credit Hold"** meaning that new orders should not be processed for the retailer until the situation is resolved.

When a customer is placed on credit hold a notification will be displayed at the top of the retailer details screen highlighted in red stating **"On Credit Hold".** 

	10:27 АМ Retailer Details							<u>à</u>	≁ 35% <b>□</b>	
n n	Retailer N	ame: <mark>O</mark> I	n Credit Ho				Active		Ê	È
2 2 2	New Wi	ine Cella	ar					Journal	Tasks	Orders
л п п п п п п п п п п п п п п п п п п п	ashboard	General	Contacts	Suppliers	() Information	Custom	<b>S</b> Financia	ls Notes	Contemporal Loyalty	Location

Orders for Retailers on Credit hold can be processes as normal, however this is a setting where if required new orders can still be taken and submitted to the cloud however these orders will not be processed once reaching the cloud. Once the credit hold status has been removed a user must log in to the Inzant Sales web interface and manually process the orders raised against the Retailer.

### 6.15 Edit Retailer



From the selected retailer screen it is possible to update any details that may have changed whether it is information such as contact details, financial details, general details or the addition, removal or modification of suppliers and associated account numbers.

••••• Telstra 🕈	1:46 PM Retailer Details	<ul> <li>✓ 100% →</li> <li>↓</li> <li></li></ul>
Retailer Filter	Retailer Name: Active	urnal Tasks Orders
All Retailers	Dashboard General Contacts Suppliers Information Custom Financials	Notes Coyalty Location
Week 1 Week 2	Shop 1 Postal Address: Postal Address: Shop No.	
₩eek 3	10 Cairns Boad 10 Cairns Str	eet .
q w e	r t y u i o	p 🗵
a s d	f g h j k	Done
☆ z x 0	cvbnm!,	? •
.?123		.?123

### Walkthrough - Editing Retailer Information

- 1 Tap the Retailer icon.
- 2 Filter the retailer list using the Navigation Zone search or filter and select the retailer from the list.
- 3 Touch the **Edit** icon in the top right of the Work Zone.
- 4 Select the field to update, and enter the new information. Depending on the type of information either a keyboard, numerical keypad or selection wheel will be displayed.
- 5 The adding of the retailer may be cancelled by touching the cancel icon.
- 6 Save by touching the Submit to Cloud or Save icon in the top right of the Work Zone.

The icon displayed will depend on how your system is configured.

### Walkthrough - Add a Supplier for a Retailer

- 1 From the Supplier screen, touch the edit icon in the top right of the Work Zone.
- 2 Touch the 'Add' icon.  $\Box$
- 3 Select the supplier from the popup selector and touch 'Done'.
- 4 The supplier is then added to the supplier listing at the bottom of the details pane.
- 5 Enter the account number and a priority for the supplier.
- 6 Adding a Retailer Supplier may be cancelled by touching the cancel icon.
- 7 Save by touching the Submit to Cloud icon in the top right of the Work Zone.

### Walkthrough - Edit a Supplier for a Retailer

- 1 From the Supplier screen, touch the edit icon in the top right of the Work Zone.
- 2 Modify the supplier account number and priority.
- 3 The editing of a Retailer Supplier may be cancelled by touching the cancel icon.
- 4 Save by touching the Submit to Cloud icon in the top right of the Work Zone.

### Walkthrough - Delete a Supplier for a Retailer

- 1 From the Financials screen, touch the edit icon in the top right of the Work Zone.
- 2 Touch the supplier to be deleted from the supplier listing at the bottom of the screen.
- 3 A 'Delete' button will then become active, touch this button.
- 4 A popup will be displayed requesting confirmation, to confirm touch '*Delete*' or touch '*Cancel*' to discontinue the operation.
- 5 Deleting Retailer Supplier may be cancelled by touching the cancel icon.
- 6 Save by touching the Submit to Cloud icon in the top right of the Work Zone.



A new retailer may be added to the system from the Retailer screen. This allows for entry of all retailer information and will be uploaded to the cloud services.

### Walkthrough - Adding a Retailer

70

- 1 Touch the Retailer navigation icon.
- 2 Touch the Add icon in the top right of the Work Zone.
- 3 Enter all the retailer information, to select a field to enter information into, simply touch it. Depending on the information type a keyboard, numerical keypad or selection wheel will be displayed.
- 4 Retailer detail information is divided into 9 separate sections. Not all fields are editable by the user, some are System Configuration Settings.
- 5 Contact Details information such as physical and postal addresses, primary contact name, phone numbers and email.
- 6 Supplier Information such as internal account number, ABN and a list of all active suppliers and associated account numbers.
- 7 Unformation Details such as the retailer type, retail chain, availability, retailer grade, visit cycle, territory and general notes.
- 8 Financials. Includes terms, Credit Limit Account balance and custom fields.
- 9 Custom notes information about a retailer, the custom fields are defined by the Inzant team to your requirements.

- 10 Notes information about a retailer. General information in a free format.
- 11 Statistics. Contains Business Intelligence
- 12 Loyalty. Shows Loyalty program relevant to the Retailer.
- 13 Location information displaying an interactive map showing the physical location of the retailer.
- 14 The adding of the retailer may be cancelled by touching the cancel icon.
- 15 Save by touching the Submit to Cloud icon in the top right of the Work Zone.  $\P$



# 6.17 Call cycle

From the Retailers screen the planned Call Cycles to Retailers can be displayed as shown below.

●●●● Telstra 🔶			2:00 PM		<b>≁</b> 98% 🗩
<b>() (</b>		$\mathbf{N}$		Retailers	
Retai	ler Filter	1 1	Retailer	Туре	Suburb
Filters	Call Cycle	643 643	Jones Family Pharmacy		
Filters	Call Cycle	-		Chemist	Dubbo
	Q	53 53	Gifts 4 You		
All Retailers		6		Gift Shop	Dubbo
Air Retailers		643 643	Gifts and Homewares Newcastle		
Week	1			Home	Newcastle
A Monda	av	600 600	All Night Pharmacy		
	-,			Chemist	Newcastle
2 Tuesd	ау	603 603	DEF Giftware Takapuna		
Wedne	esdav	600		Gift Shop	Takapuna
		603 603	New Wine Cellar		
2 Thurse	day			Chemist	Balmain
Friday	r	6000 6000	Dantree Gifts		
		60a		Gift Shop	Cairns
Week	2	613 613	Heights Homewares		
Week	3			Gift Shop	Adamstown Heights
Week	4				
Week	5	5			
Week	6				
Inzant Sale	es TEST System	5			

This screen is for information only and cannot be edited by the user.

# 7. Products screen

below:



The Product screen is an information screen that allows you to view all the products in the product. It displays basic product information as well as which suppliers carry the product and any discounts that are available for the products.

👓 Telstra 🗢		2:01 PM		1 98% 📼
0 📅 🗂 💭 🛛	$\mathbf{N}$	Products		~
Product Filter	600 600	Product	W/Sale	RRP
	600 600	Allure Lipstick <24>		
Q	600	1	\$0.10	\$20.10
All products	са Са	Art-deco Silver Ring with Green Stone <6>		
	8.00 8.00	<u>19</u>	\$168.62	\$236.00
New Products	60a 60a	Assorted Candy Bags <2>		
Featured Products	6,70		\$16.85	\$23.50
Merchandising Products	803 803	Assorted Truffle box <24>		
Merchandising Products	620	<b>1</b>	\$10.25	\$14.30
Sugar Fee Products	80a 80a	Bifold Black Leather Wallet <18>		
Low Carb Products	80a	•	\$30.65	\$42.90
	80a 80a	Black Leather Clutch with Gold Clasps <6>		
B.I. Ordering (Top 50)	600		\$20.24	\$28.30
Test Category 1	80a 80a	Bronze Chain with Shell Beads and Amethyst Pendant <6>		
	60a	zł.	\$28.98	\$40.50
Food	609 609	Caramel Cupcakes <10>		
1 th Fashion	600	6	\$12.88	\$18.00
	643 F03	Chocolate Biscuit Fingers <6>		
Glove	640		\$10.32	\$14.40
Cosmetics	600 600	Chocolate Chip Biscuits <24>		
	600	-	\$3.45	\$4.83
Freight	600 600	Chocolate Cream Wafers <24>		
Inzant Sales TEST System	620	2	\$50.00	\$3.71

The Navigation Zone allows filtering and searching of products and the Work Zone displays the list of products that can be viewed. New, Featured and Merchandising have separate

categories as shown in the summary above. Product categories associated with the icon are those which have specific characteristics or a part of a special group. General products are associated with the icon but may have up to three levels as shown

雷 🛱  $\overline{\mathbf{N}}$ **(i)** ~ Products **Product Filter** 6.00 \$ Coke Cola 375 mL -\$8.00 \$12.00 --Coke Cola 375 mL - 24 Pack All products 640 \$45.00 \$500.00 640 New Products -Coke Cola 375 mL - 6 Pack 640 Featured Products \$95.00 \$0.00 6.53 640 Coke Cola 600 mL Merchandising Products -\$19.50 \$15.50 Sugar Fee Products Coke Cola Cups - 48 Pack -\$46.00 \$0.00 -Low Carb Products 600 Sprite 375 mL Can 640 B.I. Ordering (Top 50) \$10.00 \$15.00 -600 Sprite 375 mL Cans - 24 Pack Test Category 1 -\$263.00 \$26.32 -Food -Sprite 375 mL Cans - 6 Pack \$3.21 \$16.25 2 11 Sprite 600 mL Bottle -3 11 Coke \$16.05 \$162.00 --Sprite Paper Cups - 148 Pack 3 1 Sprite e., \$156.23 \$0.00 6.00 Baked Goods -Testing product -\$750.00 \$0.00 Inzant Sales TEST System 640

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#### **Navigation Zone**

The Navigation Zone provides two methods of filtering the list of products.

There is a drop down filter that allows filtering of the product list based on the product categories. When a category is chosen, if there are further sub-categories then they are displayed. This allows the product list to be filtered in a "drill down" manner.

There are also quick links to the New Products, Featured Products and Merchandising Products product listing.

A search zone is also provided that allows for the product name or code to be entered for searching. The search will match on partial words found anywhere in the product name or code.

#### Work Zone

As mentioned above the Work Zone displays the filtered list of products. Initially the product listing will be empty until a selection is made by using the Navigation Zone. Touching a product from the listing will show the Product Details screen.

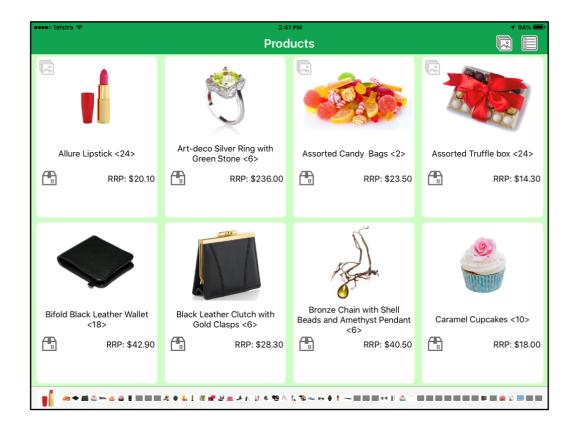
Image Display



Touching the Image icon will load the currently filtered products in the Image presentation screen.

The number of images can be adjusted by tapping the multiple image icon. Tap the List View icon to return to the main display.





# 7.1 Product Details screen

	2	:02 PM		1 97% 🗔
		Product	Details	$\Leftrightarrow$
1 1 1	Product Name: Allure Lipstick			
1	Description:			
			r with all the sheen of a on the lips . A lipstick	
20.00	Information	Custom	Supplier	Media
2 2 2				
12	Manufacturer Code:		Colour:	Custom1
2 2	IN5	5041		Red
10	Stock on Hand:		Height:	Custom2
2 2	260		0.00	24
in a	RRP:		Width:	Custom3
2 2	\$ 20.10	GST Inclusive:	0.00	5
	Sell As:	Carton Quantity:	Depth: 0.00	Custom4
2 2 2 2			Weight:	Custom5
			0.000	

The Product Details screen provides detailed information about the product including the supplier, stock, pricing and dimensions.

7.2 Custom

		:02 PM		🕈 97% 💷
		Produc	t Details	¢
1 1	Product Name:			
2	Allure Lipstick			
2.2	Description:			
	This lipstick is a ful		ur with all the sheen o t on the lips . A lipstic	of a gloss. It is easy ck perfect for women
	Information	Custom	Supplier	Media
	Custom6	CustomExt1	CustomBoolean1 💥	Sugar Fee 💥
2 2 2 2 2	Custom7	CustomExt2	CustomBoolean2	CustomBoolean7 🗱
	Custom8	CustomExt3	CustomBoolean3 🗱	Low Carb 🗱
	Custom9	CustomExt4	CustomBoolean4 🗱	CustomBoolean9 🗱
	Custom10 Test Supplier	CustomExt5	CustomBoolean5 🗱	CustomBoolean10

The Custom fields' page contains up to 10 entirely customizable fields. In addition to 10 Custom Booleans

## 7.3 Product/Supplier Discounts

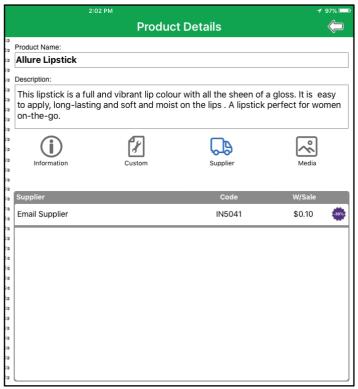


It is possible to view the discounts that are available for the product from each Supplier. The Supplier must first be selected from the Product Details screen.

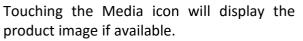
View the discounts as shown above by touching the discount icon



5
sc
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%
%
-



7.4 Media



Double tapping the product image will cause the image to be zoomed to a larger size. Double tapping again will return to the normal display.

To return to the product listing touch the back icon in the top right of the screen.



#### Interactions 7.5

The Interactions popup is accessed by selecting a retailer and tapping the **Interactions** Button. The Interaction button opens a screen popover that will allow users to record all components of an interaction with a customer including the Interaction Type, any journal notes, applicable & required tasks and order management.

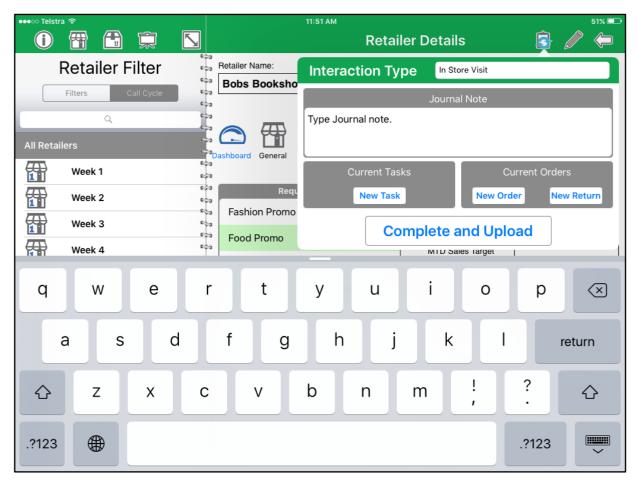
••••ः Telstra 🗢		2:57 PM	<b>≁</b> 90% 💻
0 🗄 🛱 🖾		Retailer Det	tails 🔹 🔒 🎤 🍋
Retailer Filter	Retailer Name:	Interaction Type	In Store Visit
Filters Call Cycle	¢\$9		Notes
Q		This is an example journal not	te for this interaction.
All Retailers	Statistics General		
Week 1	609 609		
Week 2	Filters: Survey:		
Week 3	Task Date		
Week 4	505 505	, Current Tasks	Current Orders
Week 5	603 603	Nevs Test No 1 Mar 14, 17, 10:47:31 AM - Survey	Sales Order Mar 8, 17, 1:09:43 PM - Submitted
Week 6	609 609	Fashion Promo Mar 14, 17, 10:47:56 AM - Promoti	on Mar 3, 17, 9:50:04 AM - Created
Week 7	800 800	Food Promo Mar 14, 17, 10:48:29 AM - Promoti	ion
Week 8	600 600 800		
Week 9	5-23 5-23 5-23	New Task	New Order New Return
Week 10	643 643	Complet	te and Upload
Week 11	609		
Inzant Sales TEST System	649 649	Get All Histor	у

When the Interactions Popup is first opened it will prompt the user to select an interaction type in the scroll wheel. The rest of the popup area will appear greyed out until an interaction type is selected.

••••• Telstra 🗢	1:33 pm	🕈 41% 💷)
	Retailer Details	ŝ 🥒 두
Retailer Filter	a Retailer Name: Interaction Type	
	Bashboard General In Store Visi	t
Week 1	Required Email	
Week 3 Control	Done	
	Fashion Promotion 20 Mar 17, 11:04:37 am - Promotion Not Uploaded: I	Delayed until 15 No
62 62 62 62 62		
00 60 60 60	Complete and Upload	New Return
22 23 24 24 24 24 24 24 24 24 24 24 24 24 24	Custom Statistic 10	

# 7.6 Journal Entry

To Create a Journal Entry, tap the area. A keyboard will then appear on the iPad so the user can begin adding their journal entry.



Journal entries can be added on their own without any tasks or orders associated with them, by selectin the "Complete and Upload" button on the Interactions popover.

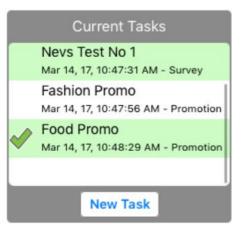
## 7.7 Current Tasks

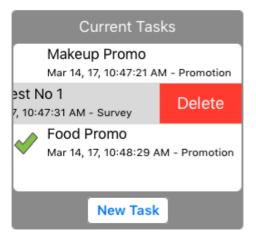
This tab displays a list of tasks that are currently active for this customer and displays various information for the tasks e.g. Time and date created, type of task i.e. Survey or Presentation.

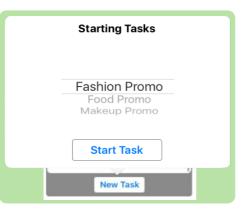
To access a task already in progress, tap the task in the list under **Current Tasks.** This will take the user to the **Task Pop Up**.

- I. Tasks with the ticked icon complete and cannot be edited.
- II. Tasks without the Ticked icon are still in progress and can be modified.
- III. To **Delete** a Task in progress the user must press on the order and slide a finger to the left, a delete button will then appear. Tap that Delete button to delete the task.
- IV. To begin a new task select the "New Task" button and use the scroll wheel to select the required task from the list

Note: If tasks are mandatory this pop up will appear automatically when the interactions tab is opened.





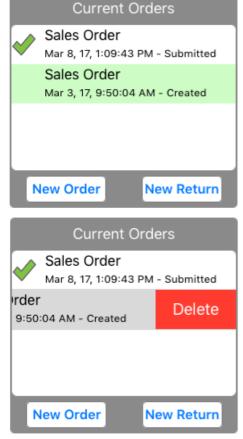


### 7.8 Current Orders

This tab displays a list of Orders that have been created for this customer during this interaction. Displaying various information for the Order e.g. Time and date created, order status i.e. Created, Pending, Submitted.

To access an order already in progress, tap the order in the list under **Current Orders.** This will take the user to the **Order Review** screen for that order.

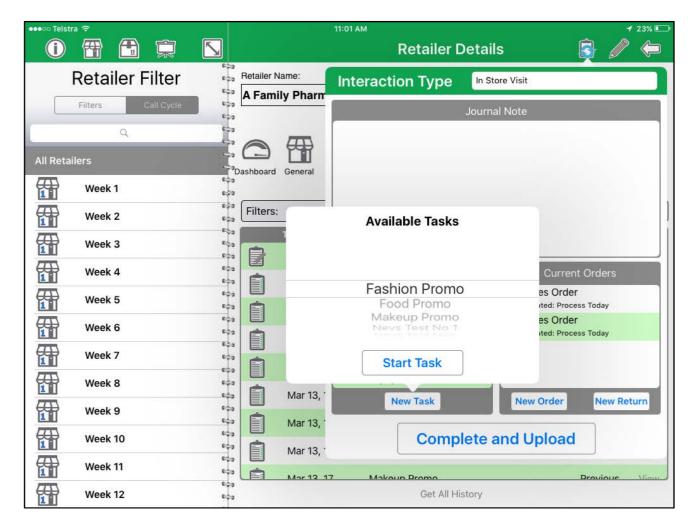
- I. Orders with the ticked icon and the status of **"Submitted"** are complete and cannot be edited.
- II. Orders with the status of **"Created"** are still in progress and can be modified.
- III. To **create** a new **Order** select the **"New Order"** Button.
- IV. To create a new Return Order select the "New Order" Button.
- V. To **Delete** an order in progress the user must press on the order and slide a finger to the left, a delete button will then appear. Tap that Delete button to delete the order.
- VI. A Setting can be configured to display a "Required Order Date" Popover when a New Order is selected.
   From here an order can be set as "Delayed" or Submitted as a "Quote"



Required Order Date							
Today Delayed Quote							
Order Processing 22 Mar 17							
Cancel Create							
New Order New Return							

# 8. Tasks

New Tasks are access by selecting the **New Task** button on the Interactions tab. A scroll wheel then appears displaying the list of available tasks. Using the scroll wheel find the required task then Select **"Start Task".** 



In Inzant Sales Plus there are 2 types of Tasks available:

- Surveys Ask questions to gain further insight into customers.
- Promotions Ensure that all customers are being shown relevant Campaigns.

#### 8.1 Surveys

Surveys are a method of gathering information from customers. This information is collected through use of standardised features per survey so that every participants is captured in the same way. There are a variety of ways information is captured in Surveys in Inzant. It is also possible to view any PDF document associated with a question in the survey by selecting the **"Campaign"** button in the Survey Window.

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0	æ	Call Survey Submit Close	} (	Î (*)
	Cat	This is an example survey for Reps to complete		
NEW	New Pr	Are competitors products stocked Campaign		
	Feature			
	Mercha	Response : Ves No		
×	Sugar F	Comment : Various brands		
×	Low Ca			
B.I. Ord	dering (T			
	Cosme	Are our products promident		
	EDI Der	Response : VES NO		
~	Filtered	Comment :		
京	Inzant F		e .	Quantity
	Fashior			1
	August	How many competitors products are stocked		0
	August	Response : 5		1
				0
		Comment :		1

- I. **Dropdown Selection** A list that allows the user to choose one value from the list to answer the questioned asked.
- II. **Free Text Response** This option allows the user to use the keyboard on the iPad to manually type in any response they choose.
- III. **Image Capture** Requires the user to access the Camera on their iPad to take a picture in response to the prompt in the Survey.
- IV. **Numeric** This option displays a numeric keypad to ensure the user enters a numerical figure in response to the survey question.
- V. **Promotion** Requires the user to present a PDF document loaded into Inzant to the Customer and displays as "Viewed" or "Unviewed".
- VI. **Radio Button** The radio button supports up to three 3 responses for the question using a simple checkbox method.

#### Walkthrough – Completing a Survey

- 1 Touch the Interactions icon.
- 2 In the "Current Tasks" zone select the "New Task" button.
- 3 Use the scroll wheel to select the required survey then tap "Start Task".
- 4 The Survey Window will then appear on the screen, answer all questions associated with the survey.
- 5 Once completed select the **"Submit"** button in the top right corner of the survey window.
- 6 Tap the Interaction icon to return to the interactions pop up, Once all orders and tasks are complete, select the **"Complete and Upload button"** to close the interaction for the customer.

### 8.2 Promotions

A Promotions task is a way to ensure that all customers are aware of current promotions and specials. When a promotion task is selected in the Tasks scroll wheel there is the option of creating a new order for while viewing the promotion or adding it to an existing order.

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		Retailer D	etails	🧕 🧳 🖨
Retailer Filter	Retailer Name:	Interaction Type	In Store Visit	
Filters Call Cycle	450		Journal Note	
٩				
All Retailers	Dashboard General			
Week 1	e\$a e\$a			
Week 2	Fashior	Available Tasks		
Week 3	Pasilioi ****			
Week 4	649 649	Competitor Surve		Current Orders
	603 603	Fashion Promotio	on	es Order Uploaded: Delayed until 15 No
	642 642			
	600 600 N	ew Order Exist	ing Order	
	- CC3			
	5			
	P00	New Task	New	Order New Return
	640 ·			
	620 620	Compl	ete and U	pload
	640			
	643			
	640		Custom Statistic 1	0
	6¢3			

The promotion can be multi-page and allows you to step through each page while ordering products along the way, deals and offers may be specified for each product or page.

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		) 💼 🗟	Catalo	gue		■ 🚯	ê (~
Catalogues		Bo	iked G	oodr			ozont
٩	Biscuits	DC	ikeu u	Cupcakes		1	sales
New Products	Chocolate Cream Wafers		Half d		cupcakes topped with frosting topped with	S.	
Featured Products	and chocolate cream biscuits		a pale	e pick royal icing flow ank sprinkles		Therease	EUT
Merchandising Products		Chocolate Chip Biscuits	INSO			al state	
Sugar Fee Products		A pack of 24 traditional home-sty chocolate chip biscuits are made from quality of ingredients, so	5		н		colate mud cupcakes
Low Carb Products		they're just as good as you make home! IN5047	at			iced with velvety raspberry buttercreat topped with an edible royal icing flow IN5050	
B.I. Ordering (Top 50)	French Macaroons						A
EDI Demo >	An assorted Pack of 10 deliciou and chocolate buttercream French macaroons, a gluten fre		Half d	la-bean Cupcakes lozen moist vanilla-bi			23
Inzant Foods	biscuit alternative made from almond meal that just melts in the mouth.		butte edible	d with a delicious str rcream frosting topp : pearls		TIT	TAL
Fashion Catalogue	IN5048	and the second s	INSOS	1		ALL NO.	
, agust on openais	Product Su	pplier	RRP	W/sale	Discount	Bonus	Quantity
	🖘 Chocolate Crean	n Wafers <24>			0.00 %	0	1
	🗒 🎃 MYOB Supp	lier 🖒 🗔	\$3.71	\$0.00	0.00 %	0	0
	Chocolate Chip E	Biscuits <24>			0.00 %	0	1
	🗒 🚕 MYOB Supp	lier 🛟 📼	\$4.83	\$3.45	0.00 %	0	0
Inzant Sales TEST System	French Macaroon	ns <10>			0.00 %	0	1

#### Walkthrough – Completing a Promotion

1 Touch the **Interactions** icon.



- 2 In the "Current Tasks" zone select the "New Task" button.
- 3 Use the scroll wheel to select the required Promotion then select "New Order" or "Existing Order".
- 4 The Campaign Order Mode view will then appear on the screen, display to the customer and order any required items, if the customer does not wish to order at this stage proceed to step 8.
- 5 Once completed the customer can then add other items to the order using any of the other order methods.
- 6 Tap the Order review screen to see a summary of all items ordered.
- 7 Once it is complete select the "Submit" icon.
- 8 Tap the Interaction icon to return to the interactions pop up, Once all orders and tasks are complete, select the **"Complete and Upload button"** to close the interaction for the customer.

# 9. Orders

New Orders are created by selecting the "**New Order**" button on the Interactions tab. The system enables orders to be created in a number of ways such as simply adding items, creating orders from stock counts, barcode scanning products and through the presentation mode. An order is started from the retailer screen and can be continually added to or modified until submitted for processing.

●●●○○ Telstra  奈			1	:29 PM						<b>1</b> 75% 🗔
i 🕆 🗄		ÊÎ	<u></u>	Ê	5	Ad	d Items		R 🕄	ê <
Product Filter		Family Ph	narmacy	1						
Q		roduct			W/sale		RRP	Bonus	Stock	Quantity
		Assorted Ca	andy Bag	gs <2>						
All products	<u> </u>	<u> 80</u>			\$5.	00	\$23.50	0	0	6
New Products		Assorted Tr	uffle box	<24>						
					\$10.	25	\$14.30	0	0	9
Featured Products	630 E	Bifold Black	Leather	Wallet	<18>					
Merchandising Products	<ul> <li></li> <li><!--</td--><td>•</td><td></td><td></td><td>\$30.</td><td>65</td><td>\$42.90</td><td>0</td><td>0</td><td>0</td></li></ul>	•			\$30.	65	\$42.90	0	0	0
		Black Leath	er Clutch	n with (	Gold Clas	sps <6	i>			
Sugar Fee Products		Í.			\$20.	24	\$28.30	0	0	0
Low Carb Products		Bronze Chai	n with S	hell Be	ads and	Ameth	nyst Pendant	<6>		
	600 (	L			\$28.	98	\$40.50	0	0	0
B.I. Ordering (Top 50)	T	Chocolate N	lud Cup	cakes «	<10>					
Food	600 V	۵			\$12.	65	\$17.70	0	0	5
		Smooth Liqu	uid Foun	dation	<24>					
Fashion		1			\$16.	88	\$23.60	0	0	0
Cosmetics		Solid Black	Eye Kohl	<48>						
	\$	-			\$13.	99	\$19.50	0	0	0
	643 643		-	-	-	-				_
	6									
	57 57									
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Inzant Sales TEST System	5									

# 9.1 Add Items to Order



Using the 'Add Items to Order' screen is the simplest method of creating an order.

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Product Filter	600 600	A Fam	ily Pha	armac	y1						
٩	600 600	Product				W/sale		RRP	Bonus	Stock	Quantity
	640 640	Assort	ted Can	idy Ba	ags <2>						
All products	-	<b>1</b>					.00	\$23.50	0	0	6
New Products	6.00 6.00	Assort	ted Truf	ffle bo	x <24>						
	600 600	۲				\$10	.25	\$14.30	0	0	9
Featured Products	600	Bifold	Black L	eathe	r Wallet	t <18>					
A Merchandising Products	600 600	•				\$30	.65	\$42.90	0	0	0
	PQ:0	Black I	Leather	r Clutc	h with	Gold Clas	sps <6>	>			
Sugar Fee Products	800 800					\$20	.24	\$28.30	0	0	0
Low Carb Products	₽¢9	Bronze	e Chain	with \$	Shell Be	eads and	Amethy	yst Pendant	<6>		
	80a 80a	2				\$28	.98	\$40.50	0	0	0
B.I. Ordering (Top 50)	F@3	Choco	olate Mu	ud Cup	ocakes	<10>					
Food	800 800	4				\$12	.65	\$17.70	0	0	5
	600	Smoot	th Liqui	d Four	ndation	<24>					
Fashion	600 600	1				\$16	.88	\$23.60	0	0	0
Cosmetics	640	Solid E	Black Ey	ye Koh	nl <48>						
<u>x u</u>	600 600	-				\$13	.99	\$19.50	0	0	0
	600										
	600										
	640 640										
	640										
Inzant Sales TEST System	600 600										

#### Work Zone

Will display a listing of the products that may be ordered for the retailer. This listing is filtered using the Navigation Zone filter and search settings. The list is initially blank until a filter or search setting is chosen.

#### **Navigation Zone**

This contains the Product Category filter and Product Search to allow filtering the list of products displayed in the Work Zone. This is handy when looking at one line of products. There are also quick links to the New Products, Featured Products and Merchandising Products listings.

The Images icon allows the page to be show in images mode. This will be discussed



later in the document.

**Products** are added to the order by touching the Quantity or Bonus fields for each product and entering the amount on the keypad. For an initial order the stock level can also be entered in the Stock field.

If an image is available for the product it will be displayed as a thumbnail. Sliding a finger to the left and pressing the "Details" button will open the Product Information pop over screen. If no image is available, when a product is selected the Product icon will be displayed in the selected line.

When a product is selected the Comments icon will be displayed in the selected line.

Touching this icon will display the Order Line comment popup. Any comments for this order line may be entered into the text zone. If your system has custom fields enable for sales order lines you will be to edit these fields as well.

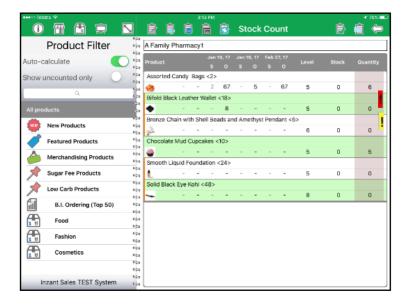
If your system has integrated stock levels and low stock alarming enabled when stock levels are low an indicator will be present at the right side of the product listing. A yellow highlight indicates stock levels are low, a red highlight Indicates stock levels are very low.

#### Walkthrough - Adding Items to an Order

- 1 Select the retailer and touch the "Interactions" icon.
- 2 Select the **New Order** button on the "Interactions" Tab.
- 3 Touch the **"Add Items to Order"** button.
- 4 The Product Category Filter and Product Search can be used to further filter the list of products shown in the Work Zone.
- 5 The product filter pane can be used to further filter the list of products shown in the Work Zone.
- **6** To add a product touch the **"Quantity "** amount, a numerical keypad will be displayed, enter the quantity required and then touch **"Done"**.
- 7 If required Bonus and Stock amounts may also be entered by touching them and entering the amounts into the numeric keypad.
- 8 Comments about the order can be entered by touching the 📃 i
- 9 When finished adding items touch the **"Order Review"** button.
- 10 The Order Review screen will now display any items that were added.

# 9.2 Stock Count Order

The Stock Count mode allows quick order generation when looking at reordering sold stock.



The Level field is the normal or desired stock amount. The Stock field is what is actually in stock. If the Auto –calculate option in the Navigation zone is on then the difference between the two is calculated and put into the Quantity field and this amount becomes the order quantity.

If stock is uncounted, i.e. zero in the Stock field, an orange bar will be displayed to the left of the product description as shown above. It is possible to show only the uncounted items by selecting that option in the Navigation zone.

The Work Zone will display a listing of the products currently stocked by the retailer. The system is self-learning and adds products to this listing when new lines are ordered.

The Work Zone will display the stock level and order quantity for the last series of orders or periods. The default history type may be changed in "Inzant Settings" and is selectable by touching in the header above the history values.

#### The available history types are:

- I. Last 3 Orders includes order 12 months ago for seasonal information
- II. Last 4 Orders
- III. Last 4 Weeks
- IV. Last 8 Orders
- V. Last 8 Weeks
- VI. Last 8 Months

Touching a previous order value will transfer the value to the quantity column for this order. The **Navigation Zone** contains the product Category filter and Product Search to allow filtering the list of products displayed in the Work Zone. This is handy when looking at one line of products.

If the **Auto-calculate** setting is turned on the ordered quantity will be automatically calculated

once the stock quantity has been entered to bring the total quantity back to the level value. The quantity can be overridden regardless of the level value if required.

Adding a zero in the level column will remove a product from the stock count screen.

Note: For a new retailer where an order has not previously been created the stock count mode cannot be used for the first order, the levels can be set from the Add Items Order screen and will be available for the next order.

#### **Order Mode Tips**

- If an image is available for the product it will be displayed as a thumbnail. Touching this mage will show the Product Information pop over screen.
- II. If no image is available, when a product is selected the Product icon will be displayed in the selected line. Touching this icon will display the Product Lookup screen; this gives a cut down version of the product information suitable for client viewing.
- III. When a product is selected the Comments icon will be displayed in the selected inte.
- IV. Touching this icon will display the Order Line comment popup. Any comments for this order line may be entered into the text zone. If your system has custom fields enable for sales order lines you will be to edit these fields as well.
- V. The required stock level will be automatically calculated for new products that are ordered by the retailer; however the required level may be changed by touching on the level value and entering a new value using the popup keypad.
- VI. If using a barcode scanner, the barcode scanner may now be used on the stock count screen to identify items in the list. When an item is scanned it will be scrolled to the center of the list and selected.

#### Walkthrough - Performing a Stock count

- 1 Select the retailer and touch the **'New Order'** button on the **"Interactions"** tab.
- 2 Touch the **Stock count** button.
- 3 The product filter and search can be used to further filter the list of products shown in the Work Zone.
- 4 For each product touch the **'stock '** amount, a numerical keypad will be displayed, enter the currently stocked quantity and then touch '*done*'.
- 5 After entering the stock level the **'Quantity'** will be automatically populated.

- 6 If necessary the **'Quantity'** field can be changed by touching it. A numerical keypad will be displayed, enter the currently stocked quantity and then touch '*done*'.
- 7 Touching a previous order quantity will copy that quantity to the **'Quantity'** field.
- 8 When Stocktake is complete simply touch the **'Order Review'** button.
- 9 The Order Review screen will now display any items where the Stock or Quantity was set to above zero.

# 9.3 Campaign Order



A campaign order is a special order type whereby a specific listing of Products with quantities, bonuses and discount percentages can be built.

There are 3 specific types of campaigns available.

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0 🖀 🛍 🕱		R		81		6	Camp	aign	+ -	• B	â 🖨
Catalogues	104 104	Danto	ee Gifts	e							
5.0	400 400	Produc	t Su	ppll			RRP	W/sale	Discount	Barus	Quantity
22101		Asso	ted Cane	ey Bags	422				5.00 %	e.	10
New Products	240	-	IYOB SU	pplier c	n.,		\$23.50	\$18.85	0.00 %	0	0
Featured Products	. 144		ted Truff	le bas c	24>				0.00 %	1	10
Pratored Products	60a 80a		YOB Su	ppler a	5		\$14.30	\$10.25	0.00 %	c	0
Merchandising Products	2.44		nel Cupca	akes <10	>				0.00 %	0	5
Sugar Fee Products	340		IYOB Su	spler C	3		\$18.00	\$12.88	0.00 %	0	0
	-	Choo	date Bisc	wit Finge		62			0.00 %	0	5
Low Carb Products	1.44	34. 1	AVOB Su	ppier C	5		\$14.40	\$10.32	0.00 %	0	0
1. Ordering (Top 50)	244			_							
EDI Demo											
inzent Foods	20										
Fashion Catalogue	2 405										
August Show Specials	2 404										
	F24										
	642 844										
	804										
	124										

#### Campaign

The first is a standard campaign that contains a specific list of products and associated quantities, bonuses and discounts.

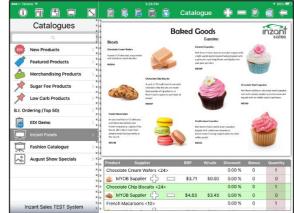
This is useful for prepack offers or situations where an image is not required.

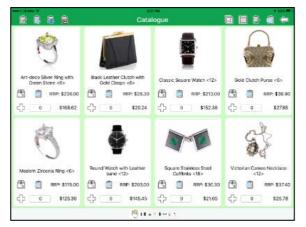
### Presentation

The second type of campaign is a presentation which provides images with the product listing for that page.

The presentation can be multi-page and allows you to step through each page while ordering products along the way.

Deals and offers may be specified for each product or page.





### Image Campaign

The third type of campaign is an image campaign that is built using individual images that are stored for each product.

The presentation can be multi-page and allows you to step through each page while ordering products along the way.

### **Campaign / Presentation Information**

The product line in the Campaign and Presentation Mode is used to add items to the order.

Product	Supplier	RRP	W/sale	Discount	Bonus	Quantity
Chocolate Cre	eam Wafers <24>			0.00 %	0	1
🍰 MYOB Su	upplier 🛟 📼	\$3.71	\$0.00	0.00 %	0	0

- I. The top line of each product displays the **Discount, Bonus** and **Quantity** that will be applied if the **"Plus"** or **"Minus"** icons are touched. This allows for offers to be setup in the system that can be ordered quickly.
- II. In the bottom line the **Discount, Bonus** and **Quantity** values show what is actually in the order. If required you can touch these values and change them using the pop-up numeric keypad.

Note: The "Plus" and "Minus" icons at the top of the Work Zone will apply to ALL products on the page, just as if you touched all the individual "Plus" or Minus" icons. This enables you to order everything on the page at once.

If an image is available for the product it will be displayed as a thumbnail. Touching this image will show the Product Information pop over screen. Touching this image will display the Product Lookup screen; this gives a cut down version of the product information suitable for client viewing.

When a product is selected the Comments icon will be displayed in the selected line.

Touching this icon will display the Order Line comment popup. Any comments for this order line may be entered into the text zone. If your system has custom fields enable for sales order lines you will be to edit these fields as well.

If your system has integrated stock levels and low stock alarming enabled; when stock levels are low an indicator will be present at the right side of the product listing. A yellow highlight Indicates stock levels are low, a red highlight Indicates stock levels are very low.



When viewing products in individual image mode the links to the Product Lookup screen and Line Comments are available. Products may be ordered using the add button

Quantities may also be added by touching in the quantity zone and using the keypad.



#### **Presentation Display Modes**

- I. When the iPad is in Portrait orientation, the presentation format can be set to display the Image in half screen view or near full screen view. The presentation image can also be changed to full screen mode and back by double tapping the presentation.
- II. The image can also be rotated when working across a counter so the client and the sales rep can both view the relevant information right way up. This is achieved by tapping the rotate icon.
- III. Swiping to the left and right will move to the next or previous pages.
- IV. Regardless of the image size of display direction images may be zoomed and panned by pinching and swiping the image to give a better view of the image.
- V. If your system has integrated stock levels and low stock alarming enabled when stock levels are low an indicator will be present at the right side of the product listing. A yellow highlight ! Indicates stock levels are low, a red highlight ! indicates stock levels are very low.

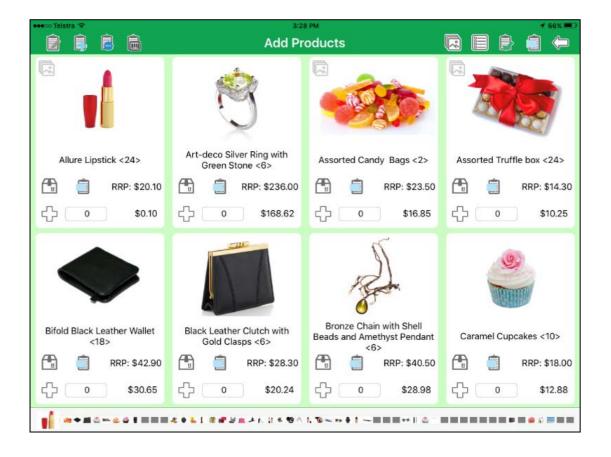
#### Walkthrough - Running a Campaign

- 1 Select the retailer and touch the **'Interactions'** icon
- 2 Touch the New Order Button then select the 'Campaign Order Mode' button.
- 3 The **Navigation Zone** will contain a list of the campaigns and presentations that are setup on your system. Campaigns can be identified as they have the Campaign icon in front of the name. Touch the Campaign name to load a Campaign.
- 4 To add or remove products from the order you have the following options.
- Touch the bottom row of the **'Discount', 'Bonus'** or **'Quantity'** fields, enter the required value on the numerical keypad and select 'Done'.
- Touch the "Plus" icon on the Product line to add the recommended quantity, bonus and discount on the top row. To remove the recommended quantity, bonus and discount touch the "Minus" icon on the Product line.
- The recommended quantities etc. may be added to all products on the page by touching the **"Plus"** and **"Minus"** icons at the top of the Work Zone.
- 5 When campaign is complete simply touch the 'Order Review' button.
  - 6 The "Order Review" screen will now display any items that were added to the order.



#### 9.4 Individual Image Order

The Individual Image Order mode can be used from both the Add Items to Order and Campaign screens.



- The image display mode allows the selection of 1, 2, 4 or 8 images per screen. If on 2, 4 or 8 per screen, double tapping the image will change the display to 1 image per screen. Double tapping again will return the screen to the multi-image mode. To change the number of images per screen, touch the selector icon.
- II. It is possible to move between pages by swiping the display in the direction you wish to move. It is also possible to scroll through the pages using the thumbnail images at the bottom of the screen.
- III. Product Lookup and comments icons work the same as in other presentation modes.
- IV. Products may be ordered using the add button.
- V. Quantities may also be added by touching in the quantity zone and using the keypad.

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# 9.5 Barcode Scanning Order



Inzant Sales supports the use of a barcode scanner for entering order information. The barcode scanner connects to the iPad using Bluetooth. Before the scanner can be used it must be paired to the iPad using the iPad Setting configuration.

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	$\square$	Ê 🏮	ß	Ô	6	Barcode Scan			î (~
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All products	دی دی								
	600 800					3 <sup>10</sup> 0	Default Sc	an Values	
	600 600					See.	0		1
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	603 603								
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	640 640								
	643 643								
	649 649								
Inzant Sales TEST System	1 eça								

- I. The scanner sends barcode information to the iPad where the product is retrieved from the database. The scanned product information is displayed at the top of the display along with pricing information and the updated quantity of the item ordered.
- II. When a product is scanned if the iPad is a different order screen it will automatically change to the barcode screen and process the order.
- III. The default quantity that will be added with each scan is 1, if a different quantity is required it can be changed by touching the default scan values field under the product information and changing the value using the popup keypad.
- IV. Once a product is scanned you can also change the quantity using the quantity entry fields in the product information area.
- V. A record of the products scanned and the total quantities of these products is also entered in a list. If an item in the list is touched it is loaded into the product information area at the top of the screen and the values may be edited.
- VI. If an image is available for the product it will be displayed as a thumbnail. Touching this image will show the Product Information pop over screen. If no image is available, when a product is selected the Product icon will be displayed in the selected line.

- VII. Individual items that have been added to an order can be removed by swiping a finger to the left on the products row; a delete button will appear to the right, tap the Delete Button to remove the product from the sales order.
- VIII. Swiping a finger to the left will also display the "Comments" button, when selected the Order Line comment popup will appear. Any comments for this order line may be entered into the text zone. If your system has custom fields enable for sales order lines you will be to edit these fields as well.
  - IX. Swiping a finger to the left will also display the "Details" button, touching this will display the Product Information pop over screen.
  - X. If you wish to add more of the same item, touching the Add to Order button will add the default quantity to the order.
- XI. Products may be removed from the order by touching the delete icon.
- XII. If the barcode cannot be found it will be reported with a red "Product Not Found" message and a warning sound produced. If two or more products are found with the same barcode a selector will be displayed allowing the correct product to be selected.

#### Walkthrough – Barcode Scanning

- 1 Select the retailer and touch the **'Interactions** icon.
- 2 Select the **New Order** Button.
- 3 Touch the 'Barcode' button to be taken to the barcode interface.
- 4 If the barcode scanner is not connected the **"Bad Link"** indicator will be present. Press the side button closest to the front of the scanner to connect the device.
- 5 Change the default quantity if desired.
- 6 Scan the product; this is achieved by pointing the scanner at the barcode and pressing the button just below the display on the scanner.
- 7 The product information will appear at the top of the iPad display. If the product is not found **"Product Not Found"** will be displayed in red.
- 8 If desired the quantity may be changed using the fields in the product information section at the top of the screen.
- 9 When the ordering is complete simply touch the **'Order Review'** button.
- 10 The Order Review screen will now display any items that were added to the order.







### 9.6 Add Comments to Order



Comments may be added to an order or updated from any of the order screens.

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		1	
Product Fil			PDF
Q		2	Sub Total
All products			\$33.70
New Products			
Featured Products			\$25.76
			\$20.64
Merchandising Pro		Done	
Sugar Fee Products	MYOB Supplier	\$3.45 0.00 % 0	2 \$6.90
Low Carb Products	Chocolate Cream Wafers <24	>	
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A S D	F G H	Ј К	L return
★ Z X	C V B	N M !	?
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While these comments will be submitted to the cloud, they are not supplier specific and therefore will be sent as part of a purchase order to ALL suppliers.

#### Walkthrough - Adding Comments to an Order

- 1 From any order screen touch the **'Order Comments'** icon.
- 2 A pop up will be displayed allowing the entry of free form text comments, when the comment is complete touch the **'Done'** button.
- 3 The comments will then be associated with the current order and uploaded during order submission.

Line comments may be added to individual order lines by touching the order comments icon on an order line.

If custom fields are enabled they will be displayed on the order comments popup and may be edited.

Note: If a barcode is scanned while the order comment popup is showing the barcode information will be inserted into the notes field.

# 9.7 Order Review



The sales order review screen contains all information relating to the current order being created for a retailer and allows the selection of quantities, discounts, bonuses and suppliers.

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Product Filter	640 640	Dantree	Gifts							PDF
a	640 640	Prod	Supp	lier		W/Sale	Discount	Bonus	Quantity	/ Sub Total
· · · ·	620	Assorte	d Candy B	ags <2>	•					
All products	с» Ср	1	MYOB SI	upplier		\$16.85	0.00 %	0	2	\$33.70
New Products	600	Carame	l Cupcakes	<10>						
	640 640	٢	MYOB SI	upplier		\$12.88	0.00 %	0	2	\$25.76
Featured Products	650	Chocola	ate Biscuit F	ingers	<6>					
A Merchandising Products		30%	MYOB S	upplier		\$10.32	0.00 %	0	2	\$20.64
	620	Chocola	ate Chip Bis	cuits <2	24>					
Sugar Fee Products		۵.	MYOB St	upplier		\$3.45	0.00 %	0	2	\$6.90
Low Carb Products	F\$13	Chocola	ate Cream V	Nafers <	:24>					
	80a 80a	<u>s</u>	MYOB St	upplier		\$0.00	0.00 %	0	2	\$0.00
B.I. Ordering (Top 50)	500	Chocola	ate Mud Cu	pcakes ·	<10>					
Test Category 1	800 800	4	MYOB S	upplier		\$12.65	0.00 %	0	2	\$25.30
	600	Chocola	ate Truffles	<15>						
Food	640 650	44	MYOB St	upplier		\$12.65	0.00 %	0	2	\$25.30
Fashion	60a	Colourf	ul Chocolat	e Crisps	s <8>					
	643 613	4	MYOB St	upplier		\$15.65	0.00 %	0	2	\$31.30
Glove	640	French	Macaroons	<10>						
Cosmetics	640 640	<b>3</b> 0	MYOB S	upplier		\$5.64	0.00 %	0	2	\$11.28
	600	Nougat	Bars <6>							
1 tt Freight	6000 6000	•	MYOB S	upplier		\$9.32	0.00 %	0	2	\$18.64
Inzant Sales TEST System	623	Vanilla-	bean Cupca	akes <10	)>					

- 1. The **Work Zone** contains a listing of all products in the order, the quantity values will be based on the quantity entered when adding the item either manually, through a campaign or when performing a Stocktake, these values can be modified before submitting the order by touching them and changing them accordingly.
- II. The **Navigation Zone** contains the product Category filter and Product Search to allow filtering the list of products displayed in the Work Zone. This is handy when looking at one line of products.
- III. The supplier will have been selected based on the priority setting in the Retailer configuration. The supplier may be changed by touching it and selecting a new supplier should multiple be available for that product.
- IV. Discounts may have been automatically set based on Retailer Brand settings or Campaign settings. The discount value can however be set to a different value by touching it and selecting from the available list of configured discounts.
- V. **Quantity** and **Bonus** values may be changed by touching them and changing them accordingly.

- VI. Individual items that have been added to an order can be removed by swiping a finger to the left on the products row; a delete button will appear to the right, tap the **Delete** Button to remove the product from the sales order.
- VII. Swiping a finger to the left will also display the "Comments" button, when selected the Order Line comment popup will appear. Any comments for this order line may be entered into the text zone. If your system has custom fields enable for sales order lines you will be to edit these fields as well.
- VIII. Swiping a finger to the left will also display the "Details" button, touching this will display the Product Information pop over screen.
  - IX. If your system has integrated stock levels and low stock alarming enabled when stock levels are low an indicator will be present at the right side of the product listing. A yellow highlight ! Indicates stock levels are low, a red highlight ! Indicates stock levels are very low.
  - X. The order items are displayed may be changed by touching on the header at the **"Product"** heading. A selector appears allowing the selection of alphanumeric sorting or by the order items were added.
  - XI. Lastly on this screen the sub total will be displayed for each item, this is an adjusted value based on the wholesale price of the selected supplier and any discounts that have been applied.
- XII. The order total, including a breakdown of values and quantities by Supplier can be displayed using the calculator icon. This will raise a popup displaying the values.
- XIII. A PDF of the order can be generated for printing or emailing by touching the PDF icon in the top right hand side of the Work Zone. After displaying and processing the PDF you can return to the Order Review screen by a double tap.



## 9.8 Advanced Pricing Module <sup>309</sup>



If the Advanced Pricing Module is enabled for your system you have the option of performing a Price Check from the **Calculator** icon to select correct pricing for the entire order. This will send the entire order to the Inzant cloud services where the entire order will be processed and returned with all pricing rules applied.

#### Walkthrough - Reviewing an Order

- 1 From any order screen touch the **'Order Review'** icon.
- 2 All products included on the order will be displayed in the Work Zone.
- 3 Ensure the nominated supplier for each product is correct and change if required.
- 4 Select discounts if required.
- 5 Discounts can be applied to a whole group of products by using the Navigation Zone filter and search to display products with common discounts and suppliers. To do this touches the word "Discount (%)" in the table header.
- 6 Change the quantity and bonus vales if required.
- 7 When all information is correct submit the order this will mark it as complete in the interactions pop over.

# 10.Completing and Submitting Orders to Cloud



The final stage of an order is to Submit the Order and Complete the Interaction for the Customer for processing. This is achieved by touching the "Submit Order"

On touching the "Submit Order" icon a screen is displayed that allows the user to provide additional information.

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1	🖀 🖴 👮	📘 💼 💼 💼 🕞 Order Review 🗐	<b>()</b>	(i) 🔶
	Product Filter	Submit Order For Upload		PDF
	Q	The order will be closed and all information sent if you	Quantity	Sub Total
All pro	ducts	proceed with the Upload operation	2	\$33.70
NEW	New Products	,	2	\$25.76
	Featured Products	Order Processing		
	Merchandising Produc	Mar 8, 17 Today Delayed Quote	2	\$20.64
×	Sugar Fee Products	Customer Purchase Order No.	2	\$6.90
X	Low Carb Products	Approval Signature	2	\$0.00
í	B.I. Ordering (Top 5		2	
1 11	Test Category 1	1. 11	2	\$25.30
1	Food	) ign Here	2	\$25.30
	Fashion			
	Glove		2	\$31.30
	Cosmetics	Submit Cancel	2	\$11.28
1	Freight	€42	2	\$18.64
Ir	nzant Sales TEST Syste			

- The order date may be set in the future by touching "Delayed" and selecting a date Ι. using the popup keypad.
- The order date may be reset to today by touching "Today". Π.
- III. If the order is to be a Quote this is selected by touching "Quote", this will cause the order to be uploaded as a draft or quote, but not processed into an order.
- IV. This screen also allows the entry of a client purchase order number.
- V. An approval signature may also be captured by drawing a signature in the zone with a finger or stylus.
- VI. To complete the order upload touch the **"Submit"** button.
- VII. Touching the **Cancel** button will return to the Order Review screen.

You will then be returned to the Interactions pop up where you can complete the Customer interaction and submit all information associated with it, e.g. Tasks, Notes Journals and Orders.

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		Retailer [	Details 🛛 🔓 🥒 두
Retailer Filter	Retailer Name:	Interaction Type	In Store Visit
Filters Call Cycle			Journal Note
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All Retailers Week 1	Statistics General		
Week 2	Filters: Orde	=	]
Week 3	Crder D	at	
Week 4		Current Tasks	Current Orders
Week 5	-		Mar 7, 17, 2:55:59 PM - Submitted
Week 6	the Mar 7	15	Mar 8, 17, 3:14:17 PM - Submitted
Week 7	69 💼 esta		Mar 13, 17, 12:50:10 PM - Submitted
Week 8	Feb 14		
Week 9		New Task	New Order New Return
Week 10	Feb 9	Comp	lete and Upload
Week 11	E E Cob O		10to \$400,005,00 Edit
Inzant Sales TEST System	649 649	Get All Hi	

It is also possible to complete **Multiple Orders** per Interaction. To complete the interaction and upload orders tap the **"Complete and Upload"** button.

Note: Only Orders that have been Submitted will be uploaded to the cloud when the "Complete and Upload" is selected.



This screen with then appear to show that the Orders are Uploading.

# 11. Order History

II.



From a selected retailer it is possible to view all orders that have historically been created.

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龠	Week 1	600 600	Statistics	General	Contacts	Suppliers	Information	Custom	Financials	Notes	Loyalty	Location
	Week 2	600 600	Filters:	Orders		Returns	Que		Pendi	· ·	Current	<u></u>
<b>**</b>	Week 3	600 600 600		Order Dat	e (	Order No.	0	State		١	/alue \$185.50	Edit
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	Week 6	۩3 8003	Â	Mar 7, 17		005698		rdered			\$40.00	View
	Week 7	600 600 600		Mar 7, 17		005694		rdered			\$82.00	View
	Week 8	643 643	i.	Mar 7, 17		005693	-	rdered			\$82.00	View
	Week 9	600 600	Â	Mar 7, 17		005691		rdered			\$51.25	View
<b>*</b>	Week 10	600 600	Â	Mar 7, 17		005690		rdered			\$25.00	View
<b>1</b>	Week 11	600 600		Mar 7 17		005606		uate			682.00	F-04
Inza	ant Sales TEST System	649 649					Get All H	listory				

- I. Select the Orders History icon from the Retailer Details screen.
  - The Orders will then be visible on the Work zone.
- III. They can be filtered by Orders, Returns, Quotes, Pending and Created

Filters:	Orders	Returns	Quotes	Pending	Current	
----------	--------	---------	--------	---------	---------	--

- IV. Order information that is displayed in the table list is Order Date, Order No. State and Value
- V. **Created Orders** can be Edited and Submitted Orders, Returns and Quotes can be viewed.
- VI. The **Get All History** Button will load entire Order History
- VII. Selecting the **"View"** button will launch a PDF document giving an itemised view of products for that order.

Filters:	Orders	Returns	Quotes	Pending	Current	
	Order Date	Order No.	State		Value	
			Created		\$185.50	Edit
<b>i</b>	Mar 8, 17	005700	Ordered		\$135.04	View
<b>i</b>	Mar 8, 17	005699	Ordered		\$189.90	View
à	Mar 7, 17	005698	Ordered		\$40.00	View
<b>i</b>	Mar 7, 17	005694	Ordered		\$82.00	View
<b>i</b>	Mar 7, 17	005693	Ordered		\$82.00	View
<b>i</b>	Mar 7, 17	005691	Ordered		\$51.25	View
<b>i</b>	Mar 7, 17	005690	Ordered		\$25.00	View
Ê	Mar 7 17	005606	Quete		¢02.00	E dit

Get All History

VIII. If there are associated orders with an historical order this icon will appear to the left to f the date.

# **12. Goods Return Orders**

It may be necessary at times when stock is reported as faulty or not as originally ordered, to submit a goods return. A goods return order is generated by selecting **"New Return"** on the Interactions tab. However only the Add to Order mode is available.

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Product Filter	Dantree Gifts		
	41a 41a Product	Supplier	Quantity
а,		h with Gold Clasps <6>	
All products		Email Supplier	5
Test Category 1	408 408		
Cosmetics	40a 40a		
Fashion	444 444 444		
Food	*10 *01		
Freight	40a 40a		
	404 404		
	#D#		
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Product Filter	Fin Dantree Gifts	
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	1 d	0
Test Category 1	Art-deco Silver Ring with Green Stone <8>	
	100 100	0
Cosmetics	ain Assorted Candy Bags <customwalue2></customwalue2>	
Fashion	400 🦇	0
	+1a Assorted Truffle box <24>	
Food Food	The 🗨	0
Freight	+c+ Bilold Black Leather Wallet <18>	
	***	0
	124 Black Leather Clutch with Gold Clasps <6>	
	14 B	5
	sta Bronze Chain with Shell Beads and Amethys	t Pendant <8>
	500 gd	0
	Garamel Cupcakes <10>	
	10 d	0
	40 Chocolate Biscult Fingers 46>	
	403 gala	0
	+to +to Chocolate Chip Biscuits <24>	
	***	0
Inzant Sales Demo System	*ta sta Chocolate Gream Waters «24»	

#### Walkthrough - Performing Goods Return

- 1 On the Interactions tab, select the **"New Return"** icon. This will display the Goods Return Review screen.
- 2 Touch the **"Add Items to Order"** button.

products shown in the Work Zone.

- 3 The Product Category Filter and Product Search can be used to further filter the list of
- 4 The product filter pane can be used to further filter the list of products shown in the Work Zone.
- **5** To add a product touch the **'Quantity'** amount, a numerical keypad will be displayed, enter the quantity required and then touch **'Done'**.
- 6 When finished adding items touch the **'Order Review'** button.
- 7 The Goods Order Review screen will now display any items that were added.
- 8 When all information is correct submit the order.
- 9 Once returned to the Interactions tab, select the **"Complete and Upload"** button.